

Fixed Interest Schedule

 Bonds assumed to settle: **28 Feb 12**

New Zealand Government Bonds

Maturity	15/4/13	15/4/15	15/2/16	15/12/17	15/3/19	15/5/21
Current Yield	2.51%	2.91%	1.15%	3.49%	3.72%	3.98%

Market Comment

23 February 2012

US Bonds rallied last night with the 2yr down 1bp the 10yr down 5bp and the 30yr 6bp lower. The catalyst for the rally were weaker than forecast Existing Home Sales due to sizeable revisions in December and weak Euro-zone PMI data for February. The February Euro-zone PMI composite was forecast to come out at 50.5 but the reading was 49.7.

Fitch lowered Greece's rating to "C" saying that a default was highly likely. Yesterday China's February Manufacturing data surprised all, coming in at 49.7 v/s a forecast 48.8. Minutes from the recent BOE meeting indicate they are split about requiring additional stimulus or not.

Locally the NZD has slipped back to 0.8295 and swaps are unchanged.

S&P Credit Rating	Issuer	Security Code	Coupon % p.a.	Maturity/Election Date	Coupons p.a.	Yield / Margin % p.a.	Price per \$100	Minimum Holding (\$)	Security Type
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Corporate Bonds

n/r	Quayside Holdings	OHLHA^	5.42%	13/3/14	4	2.72%	\$88.50	5,000	Perpetual Preference Share reset every three years
A-	BNZ	BNZ080	8.42%	15/6/12	2	5.00%	\$102.58	10,000	Subordinated Bond with official maturity of 15/06/17
A-	ANZ	ANB060	8.23%	23/7/12	2	5.10%	\$101.91	10,000	Subordinated Bond with official maturity of 23/7/17
AA-	BNZ	BNZ060	7.50%	15/9/12	2	3.70%	\$105.34	10,000	Senior Bond
BBB-	Works	WKS020	9.65%	15/9/12	4	6.30%	\$103.63	3,000	Senior Bond
A-	ASB	ABBO20	8.77%	15/11/12	2	5.00%	\$105.00	10,000	Subordinated Bond with official maturity of 15/11/17
A	Telecom	TCN480	6.92%	22/3/13	2	4.25%	\$105.67	5,000	Senior Bond
BBB-	Heartland	MAR010	10.50%	15/7/13	4	7.10%	\$105.55	5,000	Senior Secured Bond
AA-	Westpac	WBC11137045	7.05%	28/11/13	2	3.80%	\$107.11	10,000	Senior Bond
AA-	Auck City	AKC010	6.42%	24/3/14	2	3.60%	\$108.25	10,000	Senior Bond
A-	Amp	AQNO10	9.80%	15/5/14	4	5.70%	\$108.69	10,000	Subordinated Bond with official maturity of 01/04/19
BBB-	Tower	TWC010	8.50%	15/4/14	4	6.50%	\$104.85	10,000	Senior Bond
BBB	Contact	CEN010	8.00%	15/5/14	4	4.90%	\$106.64	10,000	Senior Bond
AA-	ASB	ABB050	8.22%	17/9/14	2	4.40%	\$112.70	10,000	Senior Bond
BBB+	Vector	VCT050	7.80%	15/10/14	2	4.90%	\$109.85	10,000	Senior Bond
n/r	Trustpower	TPW080	7.60%	15/12/14	4	5.75%	\$106.20	5,000	Senior Bond
A+	Fonterra	FCG010	7.75%	10/3/15	4	4.35%	\$111.20	10,000	Senior Bond
AA-	Auck City	AKC020	6.28%	24/3/15	2	4.00%	\$109.14	10,000	Senior Bond
BBB+	Meridian Energy	MEL010	7.15%	16/3/15	2	4.55%	\$110.46	10,000	Senior Bond
AA-	ANZ	ANB200	6.60%	31/3/15	2	4.71%	\$107.99	10,000	Senior Bond
BBB	Powerco	PWC060	6.53%	29/6/15	4	5.00%	\$105.67	10,000	Credit Wrapped Bond
AA-	ANZ	ANB300	6.51%	13/7/15	2	4.83%	\$105.89	10,000	Senior Bond
AA-	BNZ	BNZ300	6.17%	13/8/15	2	4.85%	\$104.30	10,000	Senior Bond
A+	Fonterra	FCG020	6.83%	04/3/16	2	4.55%	\$111.51	10,000	Senior Bond
n/r	Australasian News and Media	APM010	7.86%	15/3/16	4	11.00%	\$91.37	5,000	Senior Bond
A	Telecom	TICN490	7.04%	22/3/16	2	4.90%	\$110.77	10,000	Senior Bond
n/r	Air NZ	AIR010	6.90%	15/11/16	2	6.70%	\$102.68	10,000	Senior Bond
AA-	Auck City	AKC050	6.52%	29/9/17	2	4.70%	\$111.47	10,000	Senior Bond
BBB-	Credit Agricole	CASHA^^	10.03%	19/12/17	4	20.00%	\$57.50	5,000	Perpetual Deeply Subordinated Notes reset every five years
BBB	BNZ Income Securities	BISHA^^	9.89%	31/3/18	4	8.02%	\$96.00	5,000	Perpetual non-cumulative shares reset every five years PIE
BBB	ANZ Callable Bonds	ANBHA^^	9.66%	18/4/18	2	7.45%	\$100.25	10,000	Perpetual Callable subordinated bonds reset 2013, step-up 2018
BB+	Kiwibank	KCSHA^^	8.15%	04/5/20	4	7.81%	\$101.60	5,000	Perpetual non-cumulative shares reset every five years PIE
n/r	Z Energy	ZEL020	7.25%	15/8/18	2	6.85%	\$102.06	5,000	Senior Bond
A	Rabobank Nederland	RCSHA^^	8.79%	15/6/19	4	7.70%	\$106.00	5,000	Perpetual non-cumulative shares reset every five years PIE
BBB	BNZ Income Securities	BNSPA^^	9.10%	28/6/19	4	7.97%	\$105.75	5,000	Perpetual non-cumulative shares reset every five years PIE
AA	Transpower	TRA010	6.95%	16/6/20	2	5.50%	\$110.86	10,000	Senior Bond

Capital Notes/Bonds + Redeemable Prefs

n/r	Works	WKS010	9.80%	15/6/12	4	105.00%	\$80.11	5,000	Redeemable Preference Shares - imputed dividend paid
n/r	Nuplex	NPX020	9.30%	15/9/12	4	7.50%	\$102.74	5,000	Capital note
n/r	Guinness Peat Group	GFN030	8.30%	15/11/12	4	7.70%	\$100.59	5,000	Capital note
n/r	Fletcher Building Finance	FBI040	8.90%	15/3/13	2	6.60%	\$106.21	5,000	Capital note
n/r	Infratil	IFT070	8.50%	15/11/15	4	8.00%	\$101.78	5,000	Capital note
n/r	Fletcher Building Finance	FBI070	7.75%	15/5/16	2	6.80%	\$105.54	5,000	Capital note
BB-	Genesis	GPLFA^^	8.50%	15/7/21	4	7.59%	\$104.00	5,000	Capital Bond
BB-	Contact	CENFA^^	8.00%	15/2/22	4	7.75%	\$101.00	5,000	Capital Bond
n/r	Infratil	IFT090	8.50%	15/2/20	4	8.80%	\$98.48	5,000	Capital note

Annual Reset Securities

n/r	Motor Trade Finances	MTFHC	5.77%	Perpetual	4	11.20%	\$48.00	5,000	Perpetual PS-Dividend reset annually at 240bp over 1 yr swap
BBB	ASB	ASBPA	4.00%	Perpetual	4	5.10%	\$63.50	5,000	Perpetual PS-Dividend reset annually at 130bp over 1 yr swap PIE
BBB	ASB	ASBPB	3.80%	Perpetual	4	5.35%	\$58.00	5,000	Perpetual PS-Dividend reset annually at 100bp over 1 yr swap PIE
n/r	Infratil	IFTHA	4.22%	Perpetual	4	7.25%	\$55.00	5,000	Perpetual Bond reset annually at 150bp over 1 year swap
A	Rabobank Nederland	RBOHA^^^	3.70%	Perpetual	4	9.57%	\$76.00	5,000	Perpetual PS-Annually reset security at 76bp over 1 year swap
BBB-	Origin Energy	OCFHA	4.47%	Perpetual	2	6.91%	\$57.00	5,000	Perpetual PS-Dividend reset annually at 150bp over 1 yr swap
A-	CBA	CBAFA	3.59%	15/4/15	4	3.40%	\$93.60	5,000	Redeemable Pref Share reset annually at 75bp over 1 yr swap
n/r	Sky TV	SKTFA	3.60%	16/10/16	2	3.90%	\$89.00	5,000	Unsec, Unsubord bond reset annually at 65bp over 1 yr swap

^Current margin as a perpetual ^^Valued as a yield to 2nd reset

^^^Expressed as a yield to reset 2017

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