

Quarterly Disclosure Statement  
for 01/10/12 to 30/09/13



Forsyth Barr KiwiSaver Scheme  
Balanced Portfolio



What is the purpose of this statement?

This statement provides key information about the Forsyth Barr KiwiSaver Scheme Balanced Portfolio. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

Description of the fund

The Balanced Portfolio option provides investors with the choice of predefined investment sector exposures across cash, fixed interest, domestic and global equities.

The selected exposure and ranges are consistent with a balanced investment approach which involves a moderate level of investment risk and commensurate moderate investment returns over the medium to long-term.

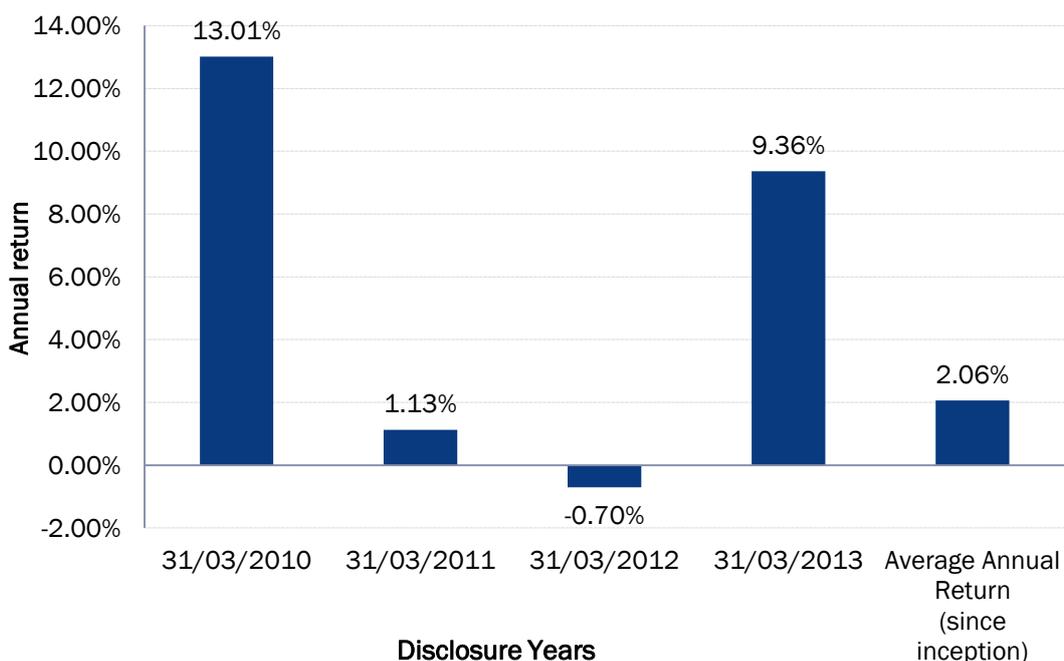
<b>Total value of the fund</b>	\$8,243,365.18
<b>Number of members in the fund</b>	883
<b>Date the fund started</b>	30 June 2008

How has the fund performed?

	Past year
<b>Annual return</b> (after deductions for fund fees and tax <sup>1</sup> )	7.04%

How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



## What fees were members charged?

The returns above are after deductions for fund fees<sup>2</sup>.

These fees were last totalled up for the year to 31/03/13 and were<sup>3</sup>:

Total fund fees	1.81% of members' investments
Which are made up of:	
Annual management fee	0.46%
Performance-based fees	0.00%
Other fees and costs	1.35% <sup>4</sup>

Members were also charged membership fees<sup>5</sup> of \$30 over the year to 31/03/13.

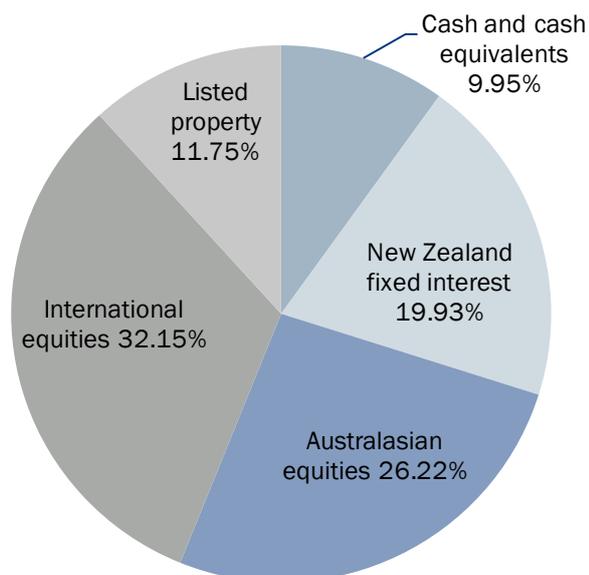
Members may also be charged fees for specific actions or decisions (e.g. members may make switches twice a year at no cost. Any subsequent switches will incur a \$25 fee). See page 16 of the current [Investment Statement](#) for more information about these fees.

## Example of how this applies to a member

Jane had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jane received a return after fund fees and tax were deducted of \$704 (that's 7.04% of her initial \$10,000). Jane also paid \$30 in membership fees. This gives Jane a total return of \$674 for the year.

## What does the fund invest in?

This shows the types of assets that the fund invests in.



## Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	10%
New Zealand fixed interest	20%
International fixed interest	0%
Australasian equities	25%
International equities	33%
Listed property	12%
Unlisted property	0%
Other	0%

## Top 10 investments

	<b>Name</b>	<b>Percentage of fund net assets</b>	<b>Type</b>	<b>Country</b>	<b>Credit rating (if applicable)</b>
1	Westpac At-Call Deposit	16.84%	Cash and cash equivalents	NZ	n/a
2	Ironbark GTP Global Equity Thematic Fund	9.41%	Fund	Australia	n/a
3	Magellan Asset Management Ltd Global Fund	8.62%	Fund	Australia	n/a
4	Perpetual's Wholesale International Share Fund	6.55%	Fund	Australia	n/a
5	Local Government Funding Agency Ltd 15/12/2017 6.00%	3.18%	NZ fixed interest	NZ	AA+
6	Precinct Property NZ	1.91%	Listed property	NZ	n/a
7	DNZ Property Fund	1.82%	Listed property	NZ	n/a
8	Goodman Property	1.75%	Listed property	NZ	n/a
9	Kiwi Income Property	1.74%	Listed property	NZ	n/a
10	Argosy Property	1.66%	Listed property	NZ	n/a

The top 10 investments make up 53.48% of the fund.

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

<b>Name</b>	<b>Current position</b>	<b>Time in current position</b>	<b>Previous or other position</b>	<b>Time in previous or other position</b>
Kevin Stirrat	Head of Investment Strategy Forsyth Barr Limited	8 years <sup>6</sup>	Director, Deutsche Bank	11 years
Craig Alexander	Investment Manager Forsyth Barr Limited	3 months <sup>6</sup>	Head of Fixed Interest, Tower Investments	5 years
Sir Eion Edgar	Director	5 years	Chairman, Forsyth Barr Limited	15 years
Neil Paviour-Smith	Director	5 years	Managing Director, Forsyth Barr Limited	12 years
Paul van Koningsveld	Director	5 years	Chief Operating Officer, Forsyth Barr Limited	13 years

## Further information

### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Forsyth Barr KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

### Change to trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See [www.forsythbarr.co.nz/tradeandvotingpolicy](http://www.forsythbarr.co.nz/tradeandvotingpolicy) for more information about these policies.

### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

## Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at [www.forsythbarr.co.nz/periodicreporting](http://www.forsythbarr.co.nz/periodicreporting)

## Notes

- <sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- <sup>2</sup> Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- <sup>3</sup> A change in the fee structure from 1 April 2013 resulted in an increase in the management fee to 1.0% and scheme expenses to 0.2% (these are included in "other fees and costs"). However, total fund fees reduced due to full rebating of the underlying fund management fee (also shown as part of "other fees and costs"). The calculation and sample provided here assumes 100% has been invested in this fund.
- <sup>4</sup> Fees arising from investments in funds managed by managers other than associated entities of Forsyth Barr KiwiSaver Limited are not readily available given that publicly available unit prices are already net of fees. These fees have therefore been estimated by applying the fee percentage charged by the third-party manager at each month-end against the fund's exposure to the relevant fund.
- <sup>5</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme. From 1 April 2013, individual membership fees increased from \$30 to \$36 per year.
- <sup>6</sup> Kevin Stirrat and Craig Alexander are employees of Forsyth Barr Limited (and not the manager). The manager has delegated part of the day to day management of the scheme to Forsyth Barr Limited.

## Revised Disclosure Statement

This revised quarterly disclosure statement has been amended to provide clarity at note 3 in relation to the increase in management fee and scheme expenses. In addition, the manager's certificate has been updated to clarify the manager and scheme name.

The "Date the fund started" has been corrected from 26 June 2008 to 30 June 2008.

Subsequent to the revisions stated above, this disclosure statement has been further revised to restore the "Top 10 holdings" to actual holdings as at 30 September 2013.

## Manager's Certificate

4 February 2014

The disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of the manager's, Forsyth Barr KiwiSaver Limited, knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate.

The disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Forsyth Barr KiwiSaver scheme.



Neil Paviour-Smith  
*Director*  
Forsyth Barr KiwiSaver Limited