

# Quarterly Disclosure Statement for 01/10/12 to 30/09/13



## Forsyth Barr KiwiSaver Scheme Personal Choice - Cash Management



### What is the purpose of this statement?

This statement provides key information about the Forsyth Barr KiwiSaver Scheme Personal Choice - Cash Management. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

### Description of the fund

The fund aims to provide a competitive at-call return by investing in at-call unsecured debt securities with Westpac via Forsyth Barr Cash Management Nominees Limited.

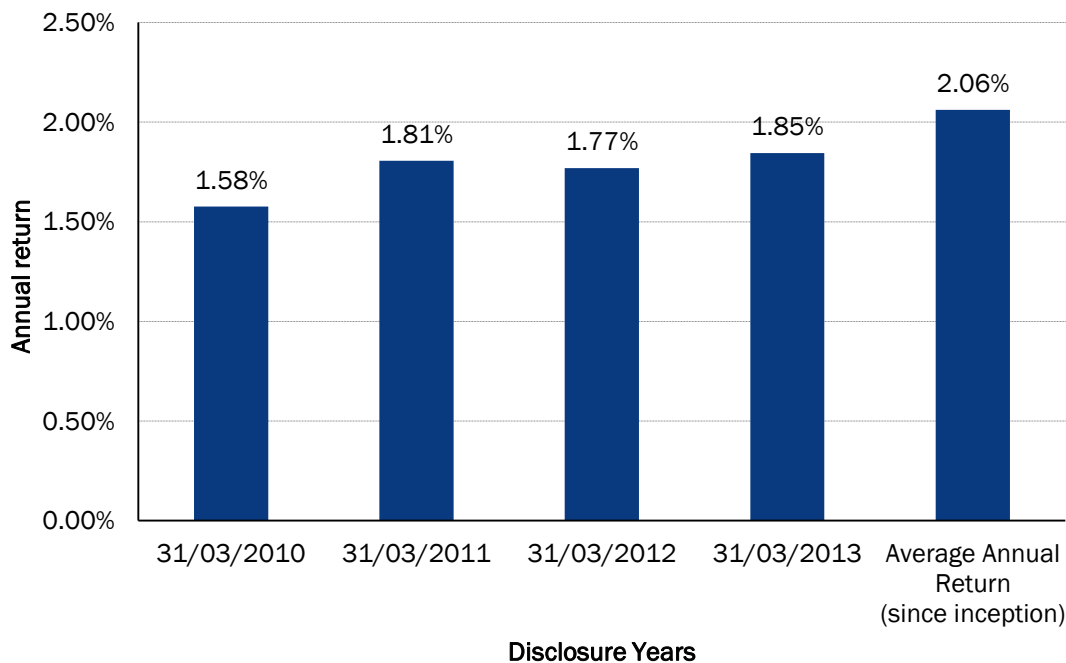
<b>Total value of the fund</b>	\$939,381.20
<b>Number of members in the fund</b>	189
<b>Date the fund started</b>	26 June 2008

### How has the fund performed?

	<b>Past year</b>
<b>Annual return</b> (after deductions for fund fees and tax <sup>1</sup> )	1.73%

### How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



## What fees were members charged?

The returns above are after deductions for fund fees<sup>2</sup>.

These fees were last totalled up for the year to 31/03/13 and were<sup>3</sup>:

Total fund fees	1.33% of members' investments
Which are made up of:	
Annual management fee	0.63%
Performance-based fees	0.00%
Other fees and costs	0.70%

Members were also charged membership fees<sup>4</sup> of \$30 over the year to 31/03/13.

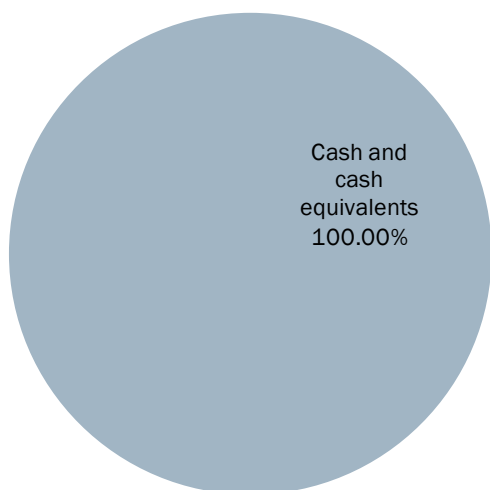
Members may also be charged fees for specific actions or decisions (e.g. members may make switches twice a year at no cost. Any subsequent switches will incur a \$25 fee). See page 16 of the current [Investment Statement](#) for more information about these fees.

### Example of how this applies to a member

Jane had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jane received a return after fund fees and tax were deducted of \$173 (that's 1.73% of her initial \$10,000). Jane also paid \$30 in membership fees. This gives Jane a total return of \$143 for the year.

## What does the fund invest in?

This shows the types of assets that the fund invests in.



## Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	100%
New Zealand fixed interest	0%
International fixed interest	0%
Australasian equities	0%
International equities	0%
Listed property	0%
Unlisted property	0%
Other	0%

## Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
1	Westpac At-Call Deposit	100.00%	Cash and cash equivalents	NZ	n/a
2					
3					
4					
5					
6					
7					
8					
9					
10					

The top 10 investments make up 100% of the fund.

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Kevin Stirrat	Head of Investment Strategy Forsyth Barr Limited	8 years <sup>5</sup>	Director, Deutsche Bank	11 years
Craig Alexander	Investment Manager Forsyth Barr Limited	3 months <sup>5</sup>	Head of Fixed Interest, Tower Investments	5 years
Sir Eion Edgar	Director	5 years	Chairman, Forsyth Barr Limited	15 years
Neil Paviour-Smith	Director	5 years	Managing Director, Forsyth Barr Limited	12 years
Paul van Koningsveld	Director	5 years	Chief Operating Officer, Forsyth Barr Limited	13 years

## Further information

### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Forsyth Barr KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

### Change to trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See [www.forsythbarr.co.nz/tradeandvotingpolicy](http://www.forsythbarr.co.nz/tradeandvotingpolicy) for more information about these policies.

### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

### Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at [www.forsythbarr.co.nz/periodicreporting](http://www.forsythbarr.co.nz/periodicreporting)

## Notes

- <sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- <sup>2</sup> Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- <sup>3</sup> A change in the fee structure from 1 April 2013 resulted in an increase in the management fee to 1.0% and scheme expenses to 0.2% (these are included in "other fees and costs"). However, from September 2013, the underlying fund management fee (disclosed as part of "other fees and costs") is fully rebated. The calculation and sample provided here assumes 100% has been invested in this fund.
- <sup>4</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme. From 1 April 2013, individual membership fees increased from \$30 to \$36 per year.
- <sup>5</sup> Kevin Stirrat and Craig Alexander are employees of Forsyth Barr Limited (and not the manager). The manager has delegated part of the day to day management of the scheme to Forsyth Barr Limited.

## Revised Disclosure Statement

This revised quarterly disclosure statement has been amended to provide clarity at note 3 in relation to the increase in management fee and scheme expenses. In addition, the manager's certificate has been updated to clarify the manager and scheme name.

The "Date the fund started" has been corrected from 25 June 2008 to 26 June 2008.

Since inception average annual return displayed in the "How has the fund performed in the past?" bar graph has been updated to reflect the return from 26 June 2008. Previously, the since inception average annual return only reflected the return from 30 June 2008.

## Manager's Certificate

4 February 2014

The disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013.

To the best of the manager's, Forsyth Barr KiwiSaver Limited, knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate.

The disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Forsyth Barr KiwiSaver scheme.



Neil Paviour-Smith  
*Director*  
Forsyth Barr KiwiSaver Limited