

# General Capital Limited

## FY26: Growth by the Book

**JAMES LINDSAY**

 james.lindsay@forsythbarr.co.nz  
 +64 9 368 0145

**GEORGIO TOULIS**

 georgio.toulis@forsythbarr.co.nz  
 +64 9 918 9293

**GORDON SIMS**

 gordon.sims@forsythbarr.co.nz  
 +64 9 918 9248

General Capital Limited (GEN) reported a solid FY26 result, broadly in line with our expectations following its 4Q26 update on 29 April 2026. The result reinforced the core elements of our investment thesis from our 12 May initiation, *Scaling a deposit-funded lending platform*. Deposit and loan growth remain strong, supported by Depositor Compensation Scheme (DCS)-related funding momentum; net interest margin (NIM) remains under pressure as deposit and lending rates reprice; and operating leverage is beginning to appear, despite several one-off costs. We remain constructive on GEN, with near-term book growth likely to continue, although further NIM compression remains the key risk to earnings conversion. GEN trades on 6.1x 12-month forward PE, a c.10% discount to Australasian non-bank peers and a c.54% discount to the wider Australasian bank group. We make several near-term forecast revisions, although our blended spot valuation remains unchanged at NZ\$0.50.

NZX code	GEN	Financials: Mar/	26A	27E	28E	29E	Valuation (x)	26A	27E	28E	29E
Share price	NZ\$0.27	Total Income (NZ\$m)	26.8	30.6	36.5	39.7	PE	7.2	6.4	4.8	4.3
Spot Valuation	NZ\$0.50	NPAT* (NZ\$m)	3.4	3.9	5.2	5.8	EV/EBIT	n/a	n/a	n/a	n/a
Risk rating	Medium	EPS* (NZc)	3.7	4.2	5.6	6.3	EV/EBITDA	n/a	n/a	n/a	n/a
Issued shares	91.9m	DPS (NZc)	1.2	1.3	1.4	1.6	Price / NTA	0.9	0.8	0.7	0.6
Market cap	NZ\$24.8m	Imputation (%)	100	100	100	100	Cash div yld (%)	4.4	4.7	5.2	5.9
Avg daily turnover	14.2k (NZ\$4k)	*Based on normalised profits					Gross div yld (%)	6.1	6.6	7.2	8.1

### What's changed?

- **Earnings:** Normalised NPAT forecasts move +1%/+1%/-2% across FY27/FY28/FY29 respectively.
- **Spot valuation:** Our blended spot valuation remains unchanged at NZ\$0.50 despite modest forecast revisions.

### Deposit-funded growth remains key

GEN's FY26 result reinforced the strength of its deposit-funded model and the DCS tailwind, with total assets +30% against the prior year to NZ\$283.7m. This was supported by group loan receivables up +60% to NZ\$242.5m and term deposits +34% to NZ\$248.0m, while NTA per share rose +11% to NZ29cps. Management also highlighted growing geographic diversification across the deposit base outside Auckland.

### Earnings leverage emerging despite NIM pressure

Reported FY26 NPAT was broadly flat year-on-year at NZ\$2.7m, weighed down by an estimated c.NZ\$1.0m of one-off costs. These included c.NZ\$0.6m of one-off costs flagged at 1H26, primarily brand refresh, website and legal costs, and a NZ\$0.4m non-cash goodwill impairment in the Research and Advisory segment. Excluding these items, normalised NPAT increased +22% to c.NZ\$3.4m, reflecting emerging operating leverage on a larger receivables book despite NIM compression to 3.89% from 4.73% in FY25. We forecast FY27 NPAT of NZ\$3.9m, with further scale benefits expected to be partly offset by temporary regulatory compliance costs.

### Continued book growth remains key

Receivables and deposit growth through FY27 remain key. We forecast GEN's loan book to grow +18% to NZ\$285.2m, supported by DCS-driven deposit momentum and expansion across property-secured lending and insurance premium funding. We expect NIM pressure to remain a near-term headwind as deposit competition persists.

**General Capital Limited (GEN)**

<b>Market Data (NZ\$)</b>						<b>Spot valuation (NZ\$)</b>					
Priced as at 22 May 2026					<b>0.27</b>	PE comparable					<b>0.35</b>
52 week high / low					0.34 / 0.26	P/NTA comparable					<b>0.40</b>
Market capitalisation (NZ\$m)					24.8	DCF					<b>0.62</b>
<b>Key WACC assumptions</b>						<b>Key WACC assumptions</b>					
Risk free rate					5.00%	Risk free rate					5.00%
Equity beta					1.35	Equity beta					1.35
WACC					13.9%	WACC					13.9%
Terminal growth					1.5%	Terminal growth					1.5%
<b>Profit and Loss Account (NZ\$m)</b>						<b>Valuation Ratios</b>					
Interest income	2025A	2026A	2027E	2028E	2029E	EV/Sales (x)	2025A	2026A	2027E	2028E	2029E
Net interest income	21.5	24.8	28.2	33.8	36.7	EV/EBITDA (x)	n/a	n/a	n/a	n/a	n/a
Other income (net)	8.9	9.6	11.6	13.2	14.2	EV/EBIT (x)	n/a	n/a	n/a	n/a	n/a
Net revenue	1.1	2.0	2.4	2.7	2.9	PE (x)	8.8	7.2	6.4	4.8	4.3
Operating expenses	9.9	11.6	14.0	15.9	17.1	Price/NTA (x)	1.0	0.9	0.8	0.7	0.6
Associate income	(6.0)	(7.6)	(8.2)	(8.3)	(8.6)	Free cash flow yield (%)	n/a	n/a	n/a	n/a	n/a
Tax	-	-	-	-	-	Adj. free cash flow yield (%)	n/a	n/a	n/a	n/a	n/a
Minority interests	(1.1)	(1.3)	(1.9)	(2.4)	(2.7)	Net dividend yield (%)	3.6	4.4	4.7	5.2	5.9
Reported NPAT	2.8	2.7	3.9	5.2	5.8	Gross dividend yield (%)	5.0	6.1	6.6	7.2	8.1
Abnormals/other	-	0.7	-	-	-	<b>Capital Structure</b>					
Normalised NPAT	2.8	3.4	3.9	5.2	5.8	Interest cover EBIT (x)	2025A	2026A	2027E	2028E	2029E
Normalised EPS (cps)	3.1	3.7	4.2	5.6	6.3	Interest cover EBITDA (x)	>100x	>100x	>100x	>100x	>100x
DPS (cps)	1.0	1.2	1.3	1.4	1.6	Net debt/ND+E (%)	>100x	>100x	>100x	>100x	>100x
						Net debt/EBITDA (x)	n/a	n/a	n/a	n/a	n/a
<b>Growth Rates</b>						<b>Key Ratios</b>					
Interest income (%)	2025A	2026A	2027E	2028E	2029E	Return on assets (%)	2025A	2026A	2027E	2028E	2029E
Net interest income (%)	30.7	15.1	13.6	19.9	8.7	Return on equity (%)	1.3	1.2	1.2	1.4	1.4
Net revenue (%)	17.9	8.3	20.6	13.5	7.9	Return on funds employed (%)	9.6	8.7	11.3	13.4	13.5
Normalised NPAT (%)	21.2	16.4	21.2	13.2	7.8	EBITDA margin (%)	n/a	n/a	n/a	n/a	n/a
Normalised EPS (%)	6.5	22.2	13.8	32.2	12.8	EBIT margin (%)	n/a	n/a	n/a	n/a	n/a
Ordinary DPS (%)	>100	22.1	13.8	32.2	12.8	Capex to sales (%)	n/a	n/a	n/a	n/a	n/a
	n/a	20.6	7.8	10.2	12.8	Capex to depreciation (%)	n/a	n/a	n/a	n/a	n/a
						Imputation (%)	100	100	100	100	100
						Pay-out ratio (%)	32	32	30	25	25
<b>Cash Flow (NZ\$m)</b>						<b>Segment Performance</b>					
EBITDA	2025A	2026A	2027E	2028E	2029E	General Finance revenue (NZ\$m)	2025A	2026A	2027E	2028E	2029E
Working capital change	n/a	n/a	n/a	n/a	n/a	Segment revenue growth rate (%)	9.7	11.0	13.4	15.3	16.5
Interest & tax paid	n/a	n/a	n/a	n/a	n/a	Segment as % of total revenue (%)	25%	13%	22%	14%	8%
Other	n/a	n/a	n/a	n/a	n/a	NIM (%)	96%	95%	96%	96%	96%
Operating cash flow	n/a	n/a	n/a	n/a	n/a	Gross receivables book size (NZ\$m)	4.73%	3.89%	3.79%	3.73%	3.67%
Capital expenditure	n/a	n/a	n/a	n/a	n/a	Loss allowance & deferred fees (NZ\$m)	154.0	242.5	291.0	325.9	345.5
(Acquisitions)/divestments	n/a	n/a	n/a	n/a	n/a	Segment NPAT (NZ\$m)	-2.9	-4.1	-5.8	-6.7	-7.3
Other	n/a	n/a	n/a	n/a	n/a	Segment NPAT growth rate (%)	3.3	3.5	4.8	6.1	6.8
Funding available/(required)	n/a	n/a	n/a	n/a	n/a	Research+Advisory revenue (NZ\$m)	16%	5%	38%	27%	11%
Dividends paid	n/a	n/a	n/a	n/a	n/a	Segment revenue growth rate (%)	0.1	0.5	0.5	0.5	0.5
Equity raised/(returned)	-	0.1	-	-	-	Segment as % of total revenue (%)	-2%	275%	3%	3%	3%
(Increase)/decrease in net debt	n/a	n/a	n/a	n/a	n/a	Segment NPAT	1%	4%	4%	3%	3%
						Segment NPAT growth rate (%)	0.0	-0.4	-0.1	-0.1	-0.1
						Segment NPAT	-109%	7524%	-88%	7%	7%
<b>Balance Sheet (NZ\$m)</b>						<b>Corporate+Eliminations rev. (NZ\$m)</b>					
Cash & cash equivalents	2025A	2026A	2027E	2028E	2029E	Segment NPAT	2025A	2026A	2027E	2028E	2029E
Loan receivables	36.0	22.8	31.3	40.4	46.3	Segment NPAT	-0.6	-9.7	-1.9	-1.0	-1.0
Intangibles	151.1	242.5	285.2	319.2	338.2	Interest income	-0.5	-0.5	-0.9	-0.9	-0.9
Bank deposits	4.8	4.3	4.3	4.3	4.3	Other income (gross)	21.5	24.8	28.2	33.8	36.7
Other assets	25.0	13.0	13.0	13.0	13.0	Total income	1.1	2.0	2.4	2.7	2.9
Total funds employed	1.2	1.1	1.0	1.0	1.0		22.6	26.8	30.6	36.5	39.7
Term deposits	218.2	283.7	334.9	378.0	402.9						
Lease liability	184.7	248.0	300.0	338.9	359.3						
Other liabilities	-	-	0.0	0.0	0.0						
Shareholders' funds	4.3	4.4	0.5	0.5	0.5						
Minority interests	29.2	31.3	34.4	38.5	43.1						
Total funding sources	218.2	283.7	334.9	378.0	402.9						

\* Forsyth Barr target prices reflect valuation rolled forward at cost of equity less the next 12-months dividend\*\* Information on Forsyth Barr's Carbon and ESG (CESG) ratings can be found at [www.forsythbarr.co.nz/corporate-news-events/cesg-report](http://www.forsythbarr.co.nz/corporate-news-events/cesg-report)

## FY26 result review

GEN delivered a solid FY26 result, with earnings broadly in line with our expectations. Total revenue increased +18% year-on-year to NZ\$26.8m, underpinned by interest income growth of +15% to NZ\$24.8m. Fee and commission income rose +57% to NZ\$1.4m. Book growth was strong, with group loan receivables +60% to NZ\$242.5m, while term deposits rose +34% to NZ\$248.0m, supported by the Depositor Compensation Scheme (DCS).

NIM was modestly softer than expected at 3.89% (FB estimate: 3.97%), reflecting ongoing funding cost pressure and competitive lending dynamics. Net revenue increased +16% to NZ\$11.6m, while reported NPAT declined modestly by -3% year-on-year to NZ\$2.7m. The result reflected continued balance sheet growth, partially offset by several one-off costs, expected credit loss provisioning, and a NZ\$0.4m Investment Research Group (IRG) non-cash impairment. We estimate one-off costs totalled c.NZ\$1.0m, comprising c.NZ\$0.6m relating to brand refresh and website development initiatives, recruitment costs associated with increased headcount to support growth, legal costs relating to updates to the PDS and Trust Deed, and two bad-debt write-offs, which we understand to be relatively immaterial and linked to exceptional circumstances, alongside the NZ\$0.4m IRG goodwill impairment. Adjusting for these items, we estimate normalised NPAT increased +22% year-on-year to c.NZ\$3.4m, reflecting emerging operating leverage on a larger receivables book. GEN declared a final dividend of NZ0.85cps, taking FY26 dividends to NZ1.18cps and implying a payout ratio of c.40% of reported NPAT.

Management noted that the economic environment remains uncertain, reflecting global volatility, fuel and cost-of-living pressures, and regulatory changes associated with the Deposit Takers Act (DTA). Despite this, management continues to see opportunities for further growth.

**Figure 1. Result summary (NZ\$m)**

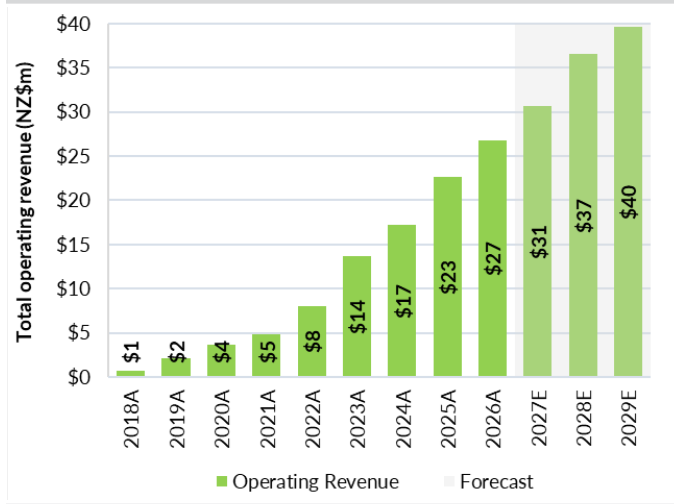
	FY25	FY26	Change	FY26E	Deviation
Interest income	21.5	24.8	+15%	23.1	+7%
Interest expense	(12.7)	(15.2)	+20%	(13.3)	+14%
<b>Net interest income</b>	<b>8.9</b>	<b>9.6</b>	<b>+8%</b>	<b>9.8</b>	<b>-2%</b>
Fee and commission income	0.9	1.4	+57%	1.2	+14%
Fee and commission expense	(0.0)	(0.0)	-61%	(0.0)	-71%
<b>Net fee and commission income</b>	<b>0.9</b>	<b>1.4</b>	<b>+60%</b>	<b>1.2</b>	<b>+16%</b>
Revenue from contracts with customers	0.2	0.5	+219%	0.2	+211%
Cost of sales	(0.0)	(0.0)	-55%	(0.0)	-56%
<b>Gross profit from contracts with customers</b>	<b>0.1</b>	<b>0.5</b>	<b>+253%</b>	<b>0.1</b>	<b>+244%</b>
Modification gain on loan receivables	-	-		-	
<b>Other income</b>	<b>0.1</b>	<b>0.1</b>	<b>+31%</b>	<b>0.1</b>	<b>+31%</b>
<b>Total revenue</b>	<b>22.6</b>	<b>26.8</b>	<b>+18%</b>	<b>24.5</b>	<b>+9%</b>
Net revenue (gross margin)	9.9	11.6	+16%	11.2	+3%
Total operating expenses	(6.0)	(7.6)	+26%	(6.6)	+14%
Profit before income tax expense	3.9	4.0	+1%	4.6	-12%
Income tax (expense)/benefit	(1.1)	(1.3)	+12%	(1.8)	-31%
<b>Net profit after income tax expense</b>	<b>2.8</b>	<b>2.7</b>	<b>-3%</b>	<b>2.7</b>	<b>-0%</b>
Other comprehensive income/(loss) for the year, net of tax	(0.1)	0.0	-123%	(0.1)	
Total comprehensive income	2.7	2.8	+3%	2.7	+3%
Earnings per share (cents per share)	3.1	3.0	-4%	3.0	-0%
Diluted earnings per share (cents per share)	3.1	3.0	-4%	3.0	-0%

Source: Company, Forsyth Barr analysis.

Note: Total revenue is calculated by Forsyth Barr as interest income plus fee and commission income plus revenue from contracts with customers plus other income.

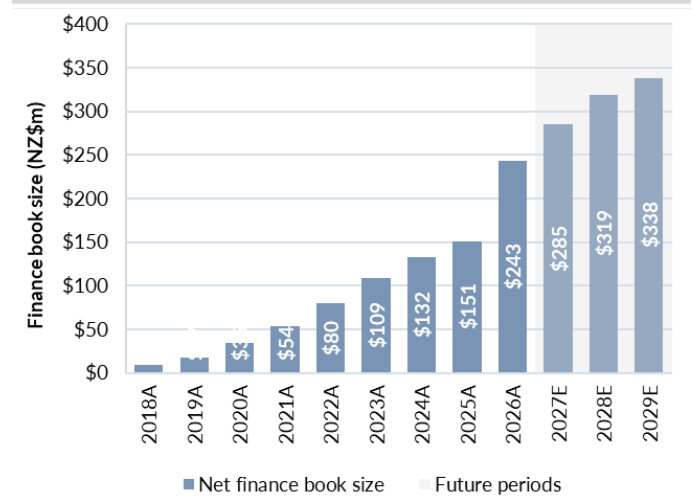
## Key charts

Figure 2. Total revenue grew +18% year-on-year to NZ\$26.8m..



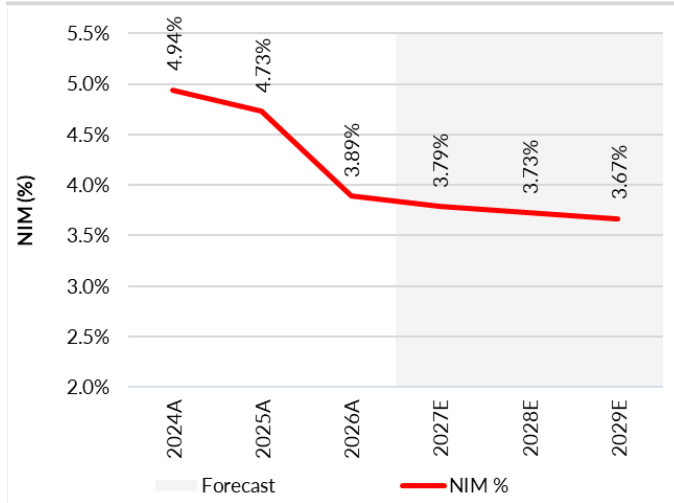
Source: Company, Forsyth Barr analysis

Figure 3. ... with total finance receivables growing +60%



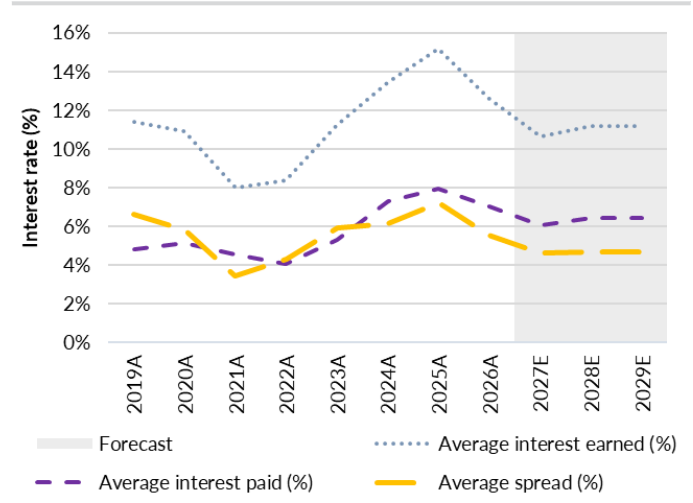
Source: Company, Forsyth Barr analysis

Figure 4. NIM compressed to 3.89% ...



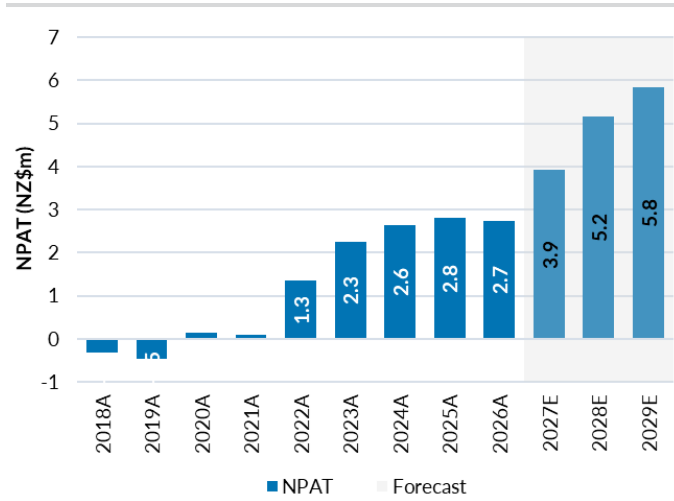
Source: Company, Forsyth Barr analysis

Figure 5. ... reflecting a narrower interest spread



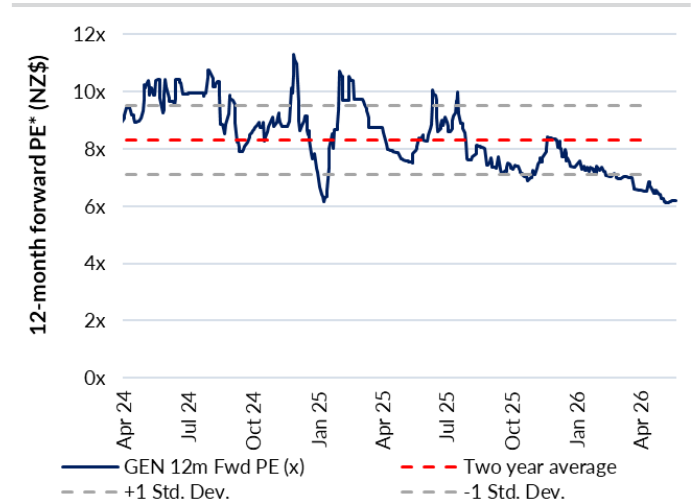
Source: Company, Forsyth Barr analysis

Figure 6. We expect to see NPAT accelerate from FY27



Source: Company, Forsyth Barr analysis

Figure 7. GEN continues to trade below recent history



Source: Company, Forsyth Barr analysis

## Earnings revisions

We modestly lower our near-term NIM assumptions following slightly softer-than-expected FY26 NIM and ongoing deposit repricing pressure. We now expect NIM to drift lower to c.3.7% by FY29, from c.3.8% previously, before recovering modestly to our unchanged terminal assumption of c.3.9%. We also lift fee and commission income and revenue from contracts with customers to reflect higher FY26 fee yield on the receivables book. We leave our net receivables growth forecast unchanged at +18%, taking the book to NZ\$285.2m in FY27. On balance, our NPAT forecasts are broadly unchanged, moving +1%/+1%/-2% across FY27/FY28/FY29 respectively.

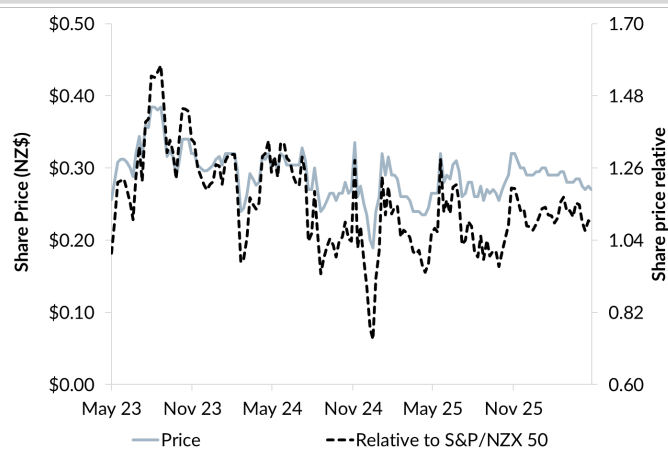
Figure 8. Earnings revisions (NZ\$m)

	FY26	FY27E			FY28E			FY29E		
	Reported	Old	New	Change	Old	New	Change	Old	New	Change
Interest income	24.8	29.3	28.2	-4%	35.0	33.8	-4%	38.3	36.7	-4%
Interest expense	(15.2)	(17.2)	(16.6)	-4%	(21.4)	(20.6)	-4%	(23.4)	(22.5)	-4%
<b>Net interest income</b>	<b>9.6</b>	<b>12.1</b>	<b>11.6</b>	<b>-4%</b>	<b>13.6</b>	<b>13.2</b>	<b>-3%</b>	<b>14.9</b>	<b>14.2</b>	<b>-5%</b>
Fee and commission income	1.4	1.6	1.8	+14%	1.9	2.1	+13%	2.0	2.3	+13%
<b>Net fee and commission income</b>	<b>1.4</b>	<b>1.6</b>	<b>1.8</b>	<b>+16%</b>	<b>1.8</b>	<b>2.1</b>	<b>+15%</b>	<b>2.0</b>	<b>2.3</b>	<b>+15%</b>
Revenue from contracts with customers	0.5	0.2	0.5	+212%	0.2	0.5	+214%	0.2	0.6	+215%
<b>Gross profit from contracts with customers</b>	<b>0.5</b>	<b>0.2</b>	<b>0.5</b>	<b>+246%</b>	<b>0.2</b>	<b>0.5</b>	<b>+247%</b>	<b>0.2</b>	<b>0.6</b>	<b>+248%</b>
Other income	0.1	0.1	0.1	+31%	0.1	0.1	+31%	0.1	0.1	+31%
<b>Total revenue</b>	<b>26.8</b>	<b>31.1</b>	<b>30.6</b>	<b>-2%</b>	<b>37.1</b>	<b>36.5</b>	<b>-2%</b>	<b>40.5</b>	<b>39.7</b>	<b>-2%</b>
<b>Net revenue (gross margin)</b>	<b>11.6</b>	<b>13.9</b>	<b>14.0</b>	<b>+1%</b>	<b>15.7</b>	<b>15.9</b>	<b>+1%</b>	<b>17.1</b>	<b>17.1</b>	<b>+0%</b>
Total operating expenses	(7.6)	(8.0)	(8.2)	+3%	(8.0)	(8.3)	+3%	(8.4)	(8.6)	+3%
<b>Profit before income tax expense</b>	<b>4.0</b>	<b>5.9</b>	<b>5.8</b>	<b>-2%</b>	<b>7.6</b>	<b>7.6</b>	<b>-1%</b>	<b>8.7</b>	<b>8.5</b>	<b>-3%</b>
Income tax (expense)/benefit	(1.3)	(2.0)	(1.9)	-6%	(2.5)	(2.4)	-5%	(2.8)	(2.7)	-6%
<b>Net profit after income tax expense</b>	<b>2.7</b>	<b>3.9</b>	<b>3.9</b>	<b>+1%</b>	<b>5.1</b>	<b>5.2</b>	<b>+1%</b>	<b>5.9</b>	<b>5.8</b>	<b>-2%</b>
Earnings per share (cents per share)	3.0	4.2	4.2	+1%	5.6	5.6	+1%	6.4	6.3	-2%

Source: Company, Forsyth Barr analysis

## Additional data

**Figure 9. Share price performance**



Source: LSEG, Forsyth Barr analysis

**Figure 10. Substantial shareholders**

Shareholder	Latest Holding
Rewi Bugo (Chairman)	34.5%
Brent King (Managing Director)	10.5%
DMX Asset Management	8.4%
Ascentro Capital Partners	7.1%

Source: NZX, Forsyth Barr analysis, NOTE: based on SPH notices only

**Figure 11. International valuation comparisons using consensus data (one and two year forward)**

Company	Code	Price	Mkt Cap (m)	PE		EV/EBITDA		EV/EBIT		Cash Yld 1yr
				1yr	2yr	1yr	2yr	1yr	2yr	
<b>General Capital</b>	<b>GEN NZ</b>	<b>NZ\$0.28</b>	<b>NZ\$25</b>	<b>6.2x</b>	<b>4.8x</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>4.4%</b>
Heartland Group Holdings	HGH NZ	NZ\$1.08	NZ\$1,021	10.3x	8.6x	5.3x	4.6x	5.3x	4.6x	6.5%
Liberty Group	LFG AT	A\$3.19	A\$968	5.8x	5.2x	0.7x	0.7x	0.7x	0.7x	10.9%
Pepper Money Ltd	PPM AT	A\$1.66	A\$748	6.8x	6.1x	>75x	>75x	54.1x	50.4x	9.8%
Resimac Group Ltd	RMC AT	A\$0.86	A\$340	6.1x	6.1x	>75x	>75x	>75x	>75x	11.9%
ANZ	ANZ AT	A\$35.48	A\$106,944	14x	13.6x	n/a	n/a	12.1x	11.6x	4.8%
Westpac	WBC AT	A\$36.24	A\$123,935	16.8x	16x	23.1x	21.7x	11.3x	10.9x	4.4%
NAB	NAB AT	A\$37.60	A\$115,357	15.9x	14.9x	n/a	n/a	6x	5.6x	4.6%
CBA	CBA AT	A\$163.75	A\$274,029	24.2x	23.6x	13.1x	12.6x	n/a	n/a	3.2%
Bendigo and Adelaide Bank	BEN AT	A\$10.52	A\$6,102	12.3x	11.7x	n/a	n/a	n/a	n/a	6.0%
Macquarie Group	MQG AT	A\$240.38	A\$91,642	18.1x	17.3x	17.5x	16.8x	n/a	n/a	3.2%
Bank of Queensland	BOQ AT	A\$6.37	A\$4,214	11.6x	11.1x	n/a	n/a	6.7x	6.4x	6.6%

Source: Forsyth Barr analysis, Bloomberg. NOTE: all multiples based on Bloomberg consensus estimates. EV = market cap + net debt + lease liabilities + min interests - investments

## Disclosures

### Important information about this publication

Forsyth Barr Limited (“**Forsyth Barr**”) holds a licence issued by the Financial Markets Authority to provide financial advice services. In making this publication available, Forsyth Barr (and not any named analyst personally) is giving any financial advice it may contain. Some information about us and our financial advice services is publicly available. You can find that on our website at [www.forsythbarr.co.nz/choosing-a-financial-advice-service](http://www.forsythbarr.co.nz/choosing-a-financial-advice-service) Please note the limitations in relation to distribution generally, and in relation to recipients in Australia in particular, as set out under those headings below.

General Capital (“**Researched Entity**”) has commissioned Forsyth Barr to provide ongoing research coverage and to publish written reports from time to time (including this publication), in consideration of a fee payable by the Researched Entity. Forsyth Barr follows a research process (including through the Analyst certification below) designed to ensure that the recommendations and opinions in our research publications are not influenced by this arrangement and the other interests of Forsyth Barr and related parties disclosed below. However, entities may not be willing to continue to pay for research coverage that includes unfavourable views.

Any recommendations or opinions in this publication do not take into account your personal financial situation or investment goals, and may not be suitable for you. If you wish to receive personalised financial advice, please contact your Forsyth Barr Investment Adviser.

Past performance is not indicative of future performance. Estimates of future performance are based on assumptions that may not be realised. If provided, and unless otherwise stated, the closing price provided is that of the primary exchange for the issuer’s securities or investments.

This publication has been prepared in good faith based on information obtained from sources believed to be reliable and accurate. However, that information has not been independently verified or investigated by Forsyth Barr. If there are material inaccuracies or omissions in the information it is likely that our recommendations or opinions would be different. Any analyses or valuations will also typically be based on numerous assumptions (such as the key WACC assumptions); different assumptions may yield materially different results.

Forsyth Barr does not undertake to keep current this publication; any opinions or recommendations may change without notice to you.

In giving financial advice, Forsyth Barr is bound by duties under the Financial Markets Conduct Act 2013 (“**FMCA**”) to:

- exercise care, diligence, and skill,
- give priority to the client’s interests, and
- when dealing with retail clients, comply with the Code of Professional Conduct for Financial Advice Services, which includes standards relating to competence, knowledge, skill, ethical behaviour, conduct, and client care.

There are likely to be fees, expenses, or other amounts payable in relation to acting on any recommendations or opinions in this publication. If you are Forsyth Barr client we refer you to the Advice Information Statement for your account for more information.

**Analyst certification:** The research analyst(s) primarily responsible for the preparation and content of this publication (“**Analysts**”) are named on the first page of this publication. Each such Analyst certifies (other than in relation to content or views expressly attributed to another analyst) that (i) the views expressed in this publication accurately reflect their personal views about each issuer and financial product referenced; and (ii) no part of the Analyst’s compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that Analyst in this publication.

**Analyst holdings:** The following Analyst(s) have a threshold interest in the financial products referred to in this publication: N/A. For these purposes, a threshold interest is defined as being a holder of more than \$50,000 in value or 1% of the financial products on issue, whichever is the lesser.

**Other disclosures:** Forsyth Barr and its related companies (and their respective directors, officers, agents and employees) (“**Forsyth Barr Group**”) may have long or short positions or otherwise have interests in the financial products referred to in this publication, and may be directors or officers of, and/or provide (or be intending to provide) corporate advisory or other services to, the issuer of those financial products (and may receive fees for so acting). Members of the Forsyth Barr Group may buy or sell financial products as principal or agent, and in doing so may undertake transactions that are not consistent with any recommendations contained in this publication. Other Forsyth Barr business units may hold views different from those in this publication; any such views will generally not be brought to your attention. Forsyth Barr confirms no inducement has been accepted from the issuer(s) that are the subject of this publication, whether pecuniary or otherwise, in connection with making any recommendation contained in this publication. In preparing this publication, non-financial assistance (for example, access to staff or information) may have been provided by the issuer(s) being researched.

**Corporate advisory engagements:** Other than confidential engagements, Forsyth Barr has not within the past 12 months been engaged to provide corporate advisory services to the Researched Entity.

**Complaints:** Information about Forsyth Barr’s complaints process and our dispute resolution process is available on our website – [www.forsythbarr.co.nz](http://www.forsythbarr.co.nz).

**Disclaimer:** Where the FMCA applies, liability for the FMCA duties referred to above cannot by law be excluded. However to the maximum extent permitted by law, Forsyth Barr otherwise excludes and disclaims any liability (including in negligence) for any loss which may be incurred by any person acting or relying upon any information, analysis, opinion or recommendation in this publication. The information contained within this publication is published solely for information purposes and is not a solicitation or offer to buy or sell any financial instrument or participate in any trading or investment strategy.

**Distribution:** This publication is not intended to be distributed or made available to any person in any jurisdiction where doing so would constitute a breach of any applicable laws or regulations or would subject Forsyth Barr to any registration or licensing requirement within such jurisdiction.

**Recipients in Australia:** This publication is only available to “wholesale clients” within the meaning of section 761G of the Corporations Act 2001 (Cth) (“**wholesale clients**”). In no circumstances may this publication be made available to a “retail client” within the meaning of section 761G. Further, this publication is only available on a limited basis to authorised recipients in Australia. Forsyth Barr is a New Zealand company operating in New Zealand that is regulated by the Financial Markets Authority of New Zealand and NZX. This publication has been prepared in New Zealand in accordance with applicable New Zealand laws, which may differ from Australian laws. Forsyth Barr does not hold an Australian financial services licence. This publication may refer to a

securities offer or proposed offer which is not available to investors in Australia, or is only available on a limited basis, such as to professional investors or others who do not require prospectus disclosure under Part 6D.2 of the Corporations Act 2001 (Cth) and are wholesale clients.

**Terms of use:** Copyright Forsyth Barr Limited. You may not redistribute, copy, revise, amend, create a derivative work from, extract data from, or otherwise commercially exploit this publication in any way. By accessing this publication via an electronic platform, you agree that the platform provider may provide Forsyth Barr with information on your readership of the publications available through that platform.