NEW ZEALAND EQUITY RESEARCH | INDUSTRIALS | INDUSTRIAL MACHINERY
22 OCTOBER 2025

Scott Technology
FY25 Automation Cycle Back in Motion

JAMES LINDSAY
james.lindsay@forsythbarr.co.nz
+64 9 368 0145

WILL TWISS
will.twiss@forsythbarr.co.nz
+64 9 368 0129

GEORGIO TOULIS
georgio.toulis@forsythbarr.co.nz
+64 9 918 9293

Scott Technology (SCT) delivered a solid FY25 result, with EBITDA of NZ$31.5m (+4% versus FY24 adjusted), supported by disciplined cost management, a strong second-half revenue rebound, and early traction from its Destination 2030 strategy. Group revenue held steady versus FY24, but a strong rebound in 2H25 reversed a 1H25 decline and helped lift full-year margins to a record. SCT's focus on modular product platforms and lifecycle services continues to expand recurring revenue, with services now 29% of revenue. Forward work rose, spread across all divisions and weighted toward higher-margin contracts. After several years of inconsistent earnings, SCT enters FY26 with positive momentum, a stronger balance sheet, and better visibility across its key domains, particularly in Protein and Appliances, positioning it well to build scale and deliver on its FY30 target of NZ$530m in revenue and 14% EBITDA margin. We make minor adjustments to earnings estimates and lift our blended spot valuation to NZ$3.70.

NZX code	SCT
Share price	NZ$3.09
Spot Valuation	NZ$3.70 (from 3.57)
Risk rating	Medium
Issued shares	83.2m
Market cap	NZ$257m
Avg daily turnover	16.7k (NZ$36k)

Financials: Aug/	25A	26E	27E	28E
Rev (NZ$m)	277.0	306.8	352.1	390.6
NPAT* (NZ$m)	14.2	15.8	21.8	26.3
EPS* (NZc)	17.4	18.9	25.2	29.2
DPS (NZc)	8.0	10.0	12.0	14.0
Imputation (%)	0	25	50	75

*Based on normalised profits

Valuation (x)	25A	26E	27E	28E
PE	17.8	16.3	12.2	10.6
EV/EBIT	13.8	12.2	9.1	7.7
EV/EBITDA	9.4	8.4	6.7	5.7
Price / NTA	2.7	2.9	3.0	2.9
Cash div yld (%)	2.6	3.2	3.9	4.5
Gross div yld (%)	2.6	3.6	4.6	5.9

What's changed?

- **Earnings:** Our FY26, FY27, and FY28 NPAT estimates lift +1%, +1%, and +7% respectively, reflecting modest margin uplifts and recalibrated tax rate assumptions, with revenue broadly unchanged.
- **Spot valuation:** Our blended spot valuation rises +4% to NZ$3.70, reflecting stronger medium-term earnings leverage.

Second-half rebound restores momentum

Total FY25 revenue was NZ$277m, broadly flat on FY24. However, the split between the first and second halves was stark. Revenue fell -14% year on year in 1H25, before rebounding +13% in 2H25 against 2H24. This mix flowed through to earnings, with EBITDA improving from NZ$12.2m in 1H25 (at a 10.0% margin) to NZ$19.3m in 2H25 (12.6% margin). The 2H25 period was comfortably a record for SCT, reflecting a higher-margin segment mix, lifecycle services growth (at 29% of revenue versus 28% in FY24), and a tighter cost base. NPAT rose +84% year on year to NZ$14.2m, supported by reduced interest and tax (18.3% in FY25).

Domain mix strengthens quality of earnings

Divisionally, Protein led the rebound, with revenue up +16% year on year to NZ$69m. Mining grew revenue +4%, while Materials Handling saw a -3% revenue drop, and Appliance revenue fell -13% due to project timing. The result highlighted a healthier sales mix, with recurring services now 29% of group revenue and higher-margin contracts improving cash conversion. Group gross margin expanded to 28.8%, the highest in SCT's history.

Balance sheet and strategy aligned for growth

Operating cashflow grew to +NZ$22.3m (versus +NZ$6.0m in FY24), reducing net debt -39% to NZ$12.3m. The NZ5cps final unimputed dividend brings FY25 distributions to NZ8cps, in line with expectations. Forward work rose to NZ$169m (+6% versus FY24) and provides a solid platform for FY26 despite macro uncertainty.

Scott Technology (SCT)

Market Data (NZ$)	
Priced as at 21 Oct 2025	**3.09**
52 week high / low	3.10 / 1.67
Market capitalisation (NZ$m)	257.0

Key WACC assumptions	
Risk free rate	5.00%
Equity beta	1.11
WACC	10.4%
Terminal growth	2.0%

Profit and Loss Account (NZ$m)	2024A	2025A	2026E	2027E	2028E
Revenue	278.7	277.0	306.8	352.1	390.6
Normalised EBITDA	**26.4**	**31.5**	**35.1**	**44.2**	**51.5**
Depreciation and amortisation	(10.9)	(10.0)	(11.0)	(11.7)	(13.5)
Normalised EBIT	**11.7**	**21.5**	**24.1**	**32.5**	**38.0**
Net interest	(4.2)	(3.4)	(3.1)	(3.5)	(3.0)
Associate income	-	-	-	-	-
Tax	(3.2)	(3.2)	(5.3)	(7.3)	(8.8)
Minority interests	-	-	-	-	-
Normalised NPAT	**7.7**	**14.2**	**15.8**	**21.8**	**26.3**
Abnormals/other	-	-	-	-	-
Reported NPAT	**7.7**	**14.2**	**15.8**	**21.8**	**26.3**
Normalised EPS (cps)	9.7	17.4	18.9	25.2	29.2
DPS (cps)	8.0	8.0	10.0	12.0	14.0

Growth Rates	2024A	2025A	2026E	2027E	2028E
Revenue (%)	3.6	-0.6	10.8	14.8	10.9
EBITDA (%)	-11.1	19.3	11.3	26.0	16.5
EBIT (%)	-43.1	83.7	12.3	34.7	17.1
Normalised NPAT (%)	-50.1	84.2	10.9	38.1	20.7
Normalised EPS (%)	-49.7	79.4	8.9	33.2	15.9
Ordinary DPS (%)	0.0	0.0	25.0	20.0	16.7

Cash Flow (NZ$m)	2024A	2025A	2026E	2027E	2028E
EBITDA	**26.4**	**31.5**	**35.1**	**44.2**	**51.5**
Working capital change	(10.4)	(12.8)	(1.3)	(8.8)	(10.9)
Interest & tax paid	(3.1)	(2.5)	(5.1)	(7.0)	(8.7)
Other	(6.9)	6.1	1.2	-	-
Operating cash flow	**6.0**	**22.3**	**29.8**	**28.4**	**32.0**
Capital expenditure	(9.0)	2.6	(2.6)	(3.0)	(3.3)
(Acquisitions)/divestments	(1.9)	-	-	-	-
Other	(9.2)	(8.7)	(8.4)	(9.0)	(8.5)
Funding available/(required)	**(14.1)**	**16.2**	**18.8**	**16.4**	**20.1**
Dividends paid	(7.1)	(1.6)	(8.3)	(9.0)	(11.6)
Equity raised/(returned)	-	-	-	-	-
(Increase)/decrease in net debt	**(21.2)**	**14.6**	**10.5**	**7.4**	**8.5**

Balance Sheet (NZ$m)	2024A	2025A	2026E	2027E	2028E
Working capital	53.0	65.8	67.2	76.0	86.9
Fixed assets	23.6	21.1	19.6	18.2	16.9
Intangibles	3.4	2.6	2.5	2.4	1.4
Right of use asset	24.9	30.3	28.6	26.5	24.0
Other assets	97.8	90.7	89.0	88.4	87.8
Total funds employed	**202.6**	**210.5**	**206.8**	**211.5**	**216.9**
Net debt/(cash)	20.1	12.3	11.8	14.3	14.9
Lease liability	22.0	27.2	26.9	26.7	26.3
Other liabilities	69.0	71.9	74.0	76.2	78.5
Shareholder's funds	92.0	99.9	95.2	96.0	99.6
Minority interests	(0.5)	(0.7)	(1.1)	(1.7)	(2.4)
Total funding sources	**202.6**	**210.5**	**206.8**	**211.5**	**216.9**

* Forsyth Barr target prices reflect valuation rolled forward at cost of equity less the next 12-months dividend

Spot valuation (NZ$)	**3.70**
Peers comparable	3.43
DCF	3.96

DCF valuation summary (NZ$m)	
Total firm value	541
(Net debt)/cash	(12)
Less: Capitalised operating leases	(71)
Value of equity	458

Valuation Ratios	2024A	2025A	2026E	2027E	2028E
EV/Sales (x)	1.0	1.1	1.0	0.8	0.8
EV/EBITDA (x)	10.7	9.4	8.4	6.7	5.7
EV/EBIT (x)	24.1	13.8	12.2	9.1	7.7
PE (x)	31.9	17.8	16.3	12.2	10.6
Price/NTA (x)	2.8	2.7	2.9	3.0	2.9
Free cash flow yield (%)	-2.9	7.8	8.6	7.8	9.0
Adj. free cash flow yield (%)	-2.9	7.8	8.6	7.8	9.0
Net dividend yield (%)	2.6	2.6	3.2	3.9	4.5
Gross dividend yield (%)	2.6	2.6	3.6	4.6	5.9

Capital Structure	2024A	2025A	2026E	2027E	2028E
Interest cover EBIT (x)	2.8	6.3	7.7	9.3	12.6
Interest cover EBITDA (x)	6.3	9.3	11.3	12.7	17.0
Net debt/ND+E (%)	17.7	11.3	11.4	13.5	13.5
Net debt/EBITDA (x)	0.8	0.4	0.3	0.3	0.3

Key Ratios	2024A	2025A	2026E	2027E	2028E
Return on assets (%)	4.8	8.2	8.9	12.1	14.2
Return on equity (%)	8.3	14.8	17.3	23.6	27.4
Return on funds employed (%)	4.6	8.3	9.2	13.6	17.2
EBITDA margin (%)	9.5	11.4	11.4	12.6	13.2
EBIT margin (%)	4.2	7.8	7.9	9.2	9.7
Capex to sales (%)	3.2	-0.9	0.8	0.8	0.8
Capex to depreciation (%)	103	-29	25	27	28
Imputation (%)	0	0	25	50	75
Pay-out ratio (%)	82	46	53	48	48

Operating Performance	2024A	2025A	2026E	2027E	2028E
Protein (Meat)					
Revenue (NZ$m)	59.9	69.4	76.3	91.6	109.9
Revenue growth (%)	-21%	16%	10%	20%	20%
Gross margin (%)	28%	29%	32%	33%	33%
Gross profit (NZ$m)	16.8	20.4	24.4	30.2	36.3
Mining (Minerals)					
Revenue (NZ$m)	48.8	50.9	55.0	59.9	65.3
Revenue growth (%)	18%	4%	8%	9%	9%
Gross margin (%)	36%	37%	36%	36%	36%
Gross profit (NZ$m)	17.4	18.8	19.8	21.6	23.5
Materials Handling and Logistics					
Revenue (NZ$m)	127.3	123.1	136.6	151.7	168.4
Revenue growth (%)	35%	-3%	11%	11%	11%
Gross margin (%)	22%	26%	25%	25%	25%
Gross profit (NZ$m)	28.3	32.0	34.2	37.6	41.5
Appliances and Other					
Revenue (NZ$m)	40.1	31.4	38.6	48.7	46.7
Revenue growth (%)	-28%	-22%	23%	26%	-4%
Gross margin (%)	26%	25%	25%	24%	24%
Gross profit (NZ$m)	10.6	7.9	9.5	11.8	11.1

FY25 result review

Total revenue for FY25 was NZ$275.3m, broadly flat on FY24, with growth in Protein (up +16% to NZ$69.4m) and Mining (+4% to NZ$50.9m) offset by declines in Materials Handling (-3% to NZ$123.1m) and Appliances (-13% to NZ$31.4m). SCT reported record operating EBITDA of NZ$31.5m, up +4% (adjusted) on FY24, underpinned by improved gross margins (+230bp to 28.8%), reflecting an increased focus on higher-margin sales, growth in service revenue (29% of total revenue in FY25, up +1pp on FY24), and cost-control initiatives. NPBT lifted +59% to NZ$17.4m, while NPAT rose +84% on FY24 to NZ$14.2m, reflecting an FY25 effective tax rate of just 18.3% with the utilisation of prior-period losses. Operating cashflow was strong at +NZ$22.3m (FY24: +NZ$6.0m), supported by a focus on working-capital management and cost control. Net debt improved to NZ$12.3m from NZ$20.1m in FY24, supported by earnings growth and a lapping of elevated investment in FY24. SCT declared an unimputed final dividend of NZ5cps, in line with expectations.

At the segment level:

- **Protein segment** revenue was strong, lifting +16% to NZ$69.4m for FY25, underpinned by lamb and poultry system sales in the second half. Margin dollars rose +21% to NZ$20.4m, with gross margin expanding +130bp to 29.4%, driven by an increased service and parts mix.
- **Materials Handling and Logistics** revenue declined -3% to NZ$123.1m, with EU service growth offset by North American project timing. Segment margin dollars lifted +13% to NZ$32.0m, with gross margin up +380bp to 26%, reflecting an improved project and service mix.
- **Mining** revenue lifted +4% to NZ$50.9m, with strong Rocklabs standard sales (crushers and pulverisers) supported by favourable commodity-price tailwinds. Margin dollars lifted +8% to NZ$18.8m, with margin up +130bp year on year to 36.9%, driven by product mix.
- **Appliances** revenue fell -13% to NZ$31.4m, lapping a large project in FY24. Segment margin dollars fell -25% to NZ$7.9m, with margin declining -5pp to 25%, a normalisation of margins from a historically elevated FY24 driven by a single project.

Figure 1. FY25 result review

	FY24 Actual	FY25 Actual	Change
Operating revenue	276.1	275.3	-0%
Other operating income	2.5	1.7	-33%
Share of joint ventures' net surplus	0.1	0.2	n/a
Total operating expenses	(252.3)	(245.7)	-3%
Reported EBITDA	**26.4**	**31.5**	**+19%**
Interest revenue	0.4	0.4	-2%
Depreciation & amortisation	(11.3)	(10.7)	-5%
Finance costs	(4.6)	(3.8)	-17%
Net Profit Before Tax	**11.0**	**17.4**	**+59%**
Taxation (expense)	(3.2)	(3.2)	-2%
Net Profit / (Loss) after Tax (from continuing ops)	**7.7**	**14.2**	**+84%**
Discontinued operation (net of income tax)	-	-	n/a
Other Comprehensive Income/(Loss)			
Cash Flow Hedge	-	-	
Translation of foreign operations	(2.8)	5.0	n/a
Comprehensive Profit (Loss)	4.9	19.2	+291%
Diluted EPS	9.7	17.4	+79%

Source: Company, Forsyth Barr analysis

Earnings revisions

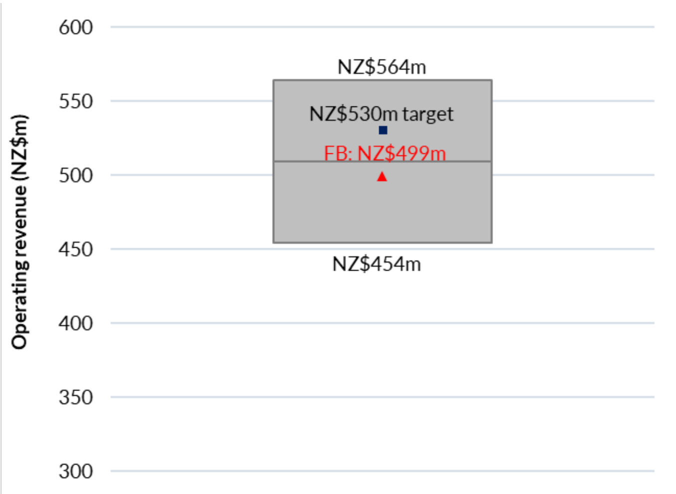
We make minor updates to our forecasts following SCT's FY25 result. Divisionally, we rebase our near-term Materials Handling and Logistics (MHL) revenue lower, while rebasing our Protein segment revenue higher on a better-than-expected FY25 result. Our long-term divisional forecasts remain within management's FY24—FY30 CAGR targets provided at the September 2025 Investor Day for: +3%—7% growth in Appliances (FB: +5.2%); +7%—11% in MHL (FB: +8.8%); +6%—10% in Mining (FB: +8.0%); and +16%—20% in Protein (FB: +17.3%). The net effect is a broadly unchanged near-term revenue track, with FY26 revenue slightly lower, and modest upticks in FY27/FY28. This brings our FY26 operating EBITDA down -1% to NZ$35.1m on broadly flat operating costs, with small uplifts in FY27/FY28 respectively. We change our assumed tax rate to 25% (previously 28%) to more accurately reflect the increasingly geographically diverse earnings base, lifting our FY26/FY27/FY28 NPAT forecasts +1%, +1% and +7% respectively.

Figure 2. Earnings revisions

	FY26E			FY27E			FY28E		
	Old	New	Change	Old	New	Change	Old	New	Change
Operating revenue	308.1	306.6	-0%	350.7	351.9	+0%	384.8	390.3	+1%
Other operating income	0.3	0.3	+0%	0.3	0.3	+0%	0.3	0.3	+0%
Share of joint ventures' net surplus	0.1	0.3	n/a	0.1	0.3	n/a	0.1	0.3	n/a
Raw materials, consumables used & operating expenses	(253.3)	(247.6)	-2%	(286.7)	(283.1)	-1%	(313.9)	(313.5)	-0%
Employee benefits expense	(19.6)	(24.4)	+24%	(20.2)	(25.1)	+24%	(20.8)	(25.8)	+24%
Operating EBITDA	**35.5**	**35.1**	**-1%**	**44.1**	**44.2**	**+0%**	**50.5**	**51.5**	**+2%**
Interest revenue	0.2	0.2	n/a	0.2	0.3	n/a	0.2	0.1	n/a
Depreciation & amortisation	(10.2)	(11.0)	+8%	(11.0)	(11.7)	+7%	(13.4)	(13.5)	+1%
Finance costs	(3.9)	(3.3)	-16%	(3.3)	(3.8)	+12%	(3.1)	(3.1)	+1%
Net Profit Before Tax	21.6	21.0	-3%	29.9	29.0	-3%	34.2	35.0	+2%
Taxation (expense)	(6.1)	(5.3)	-13%	(8.4)	(7.3)	-13%	(9.6)	(8.8)	-9%
Net Profit/(Loss) after Tax (from continuing ops)	**15.6**	**15.8**	**+1%**	**21.6**	**21.8**	**+1%**	**24.6**	**26.3**	**+7%**
Diluted EPS	17.9	18.9	+6%	24.0	25.2	+5%	26.3	29.2	+11%

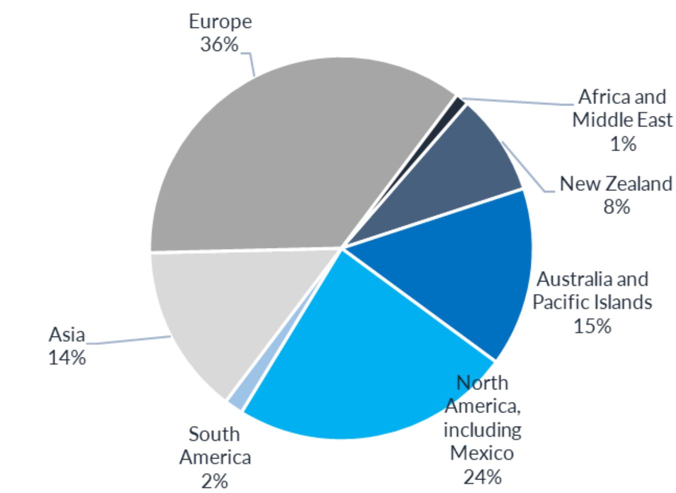
Source: Forsyth Barr analysis

Figure 3. SCT—Implied FY30 revenue target range (NZ$m)



Source: Company, Forsyth Barr analysis

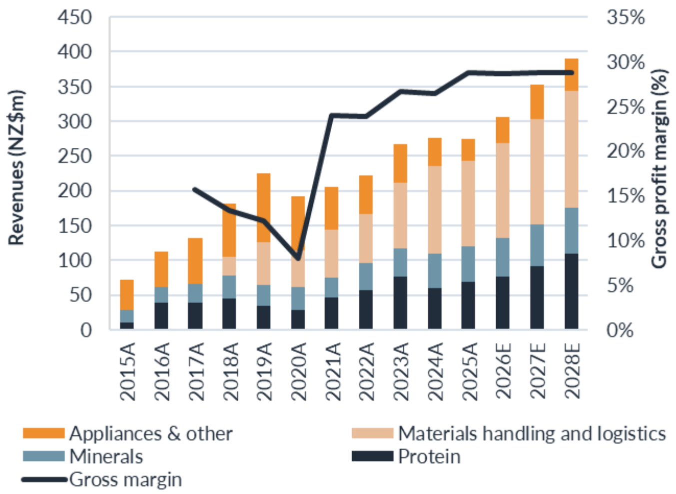
Figure 4. SCT—Revenue by geography (NZ$m FY25)



Source: Company, Forsyth Barr analysis

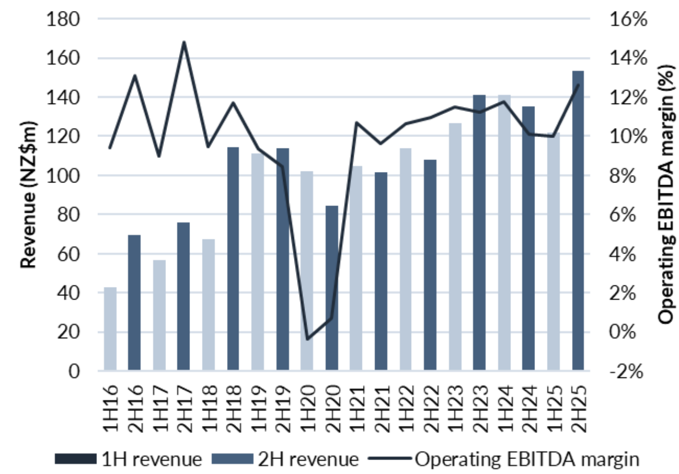
Charts of interest

Figure 5. SCT—Revenue stack by segment (NZ$m)



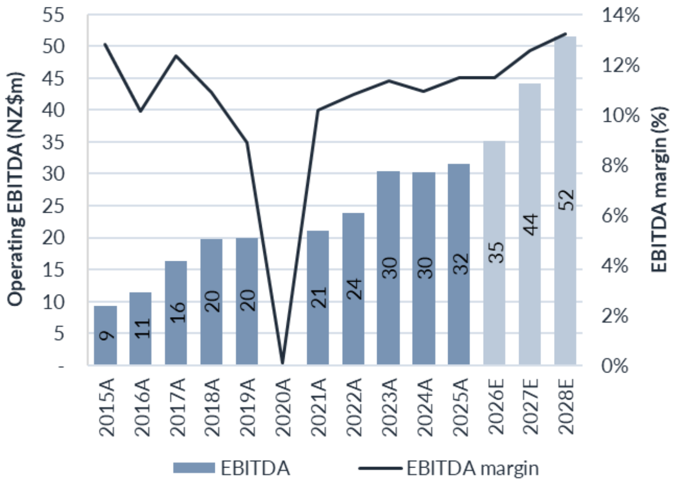
Source: Company, Forsyth Barr analysis

Figure 6. SCT—Half-year revenue (NZ$m)



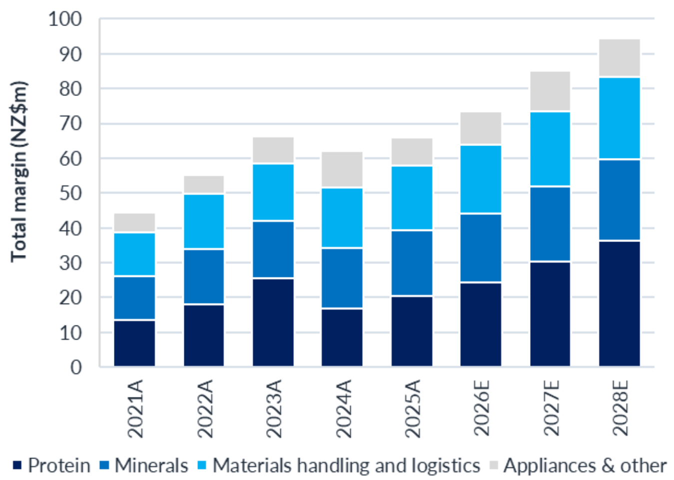
Source: Company, Forsyth Barr analysis

Figure 7. SCT—Operating EBITDA (NZ$m)



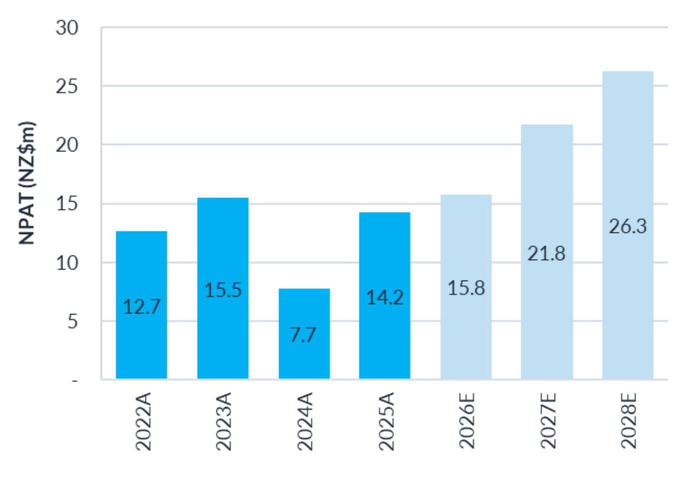
Source: Company, Forsyth Barr analysis

Figure 8. SCT—Gross margin stack (NZ$m)



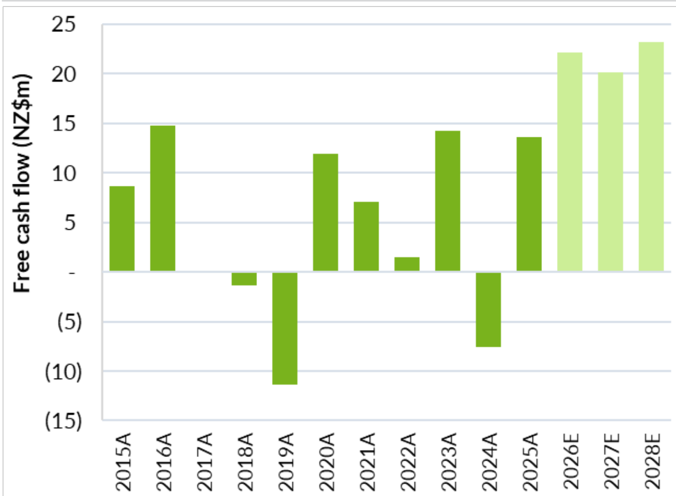
Source: Company, Forsyth Barr analysis

Figure 9. SCT—NPAT (NZ$m)



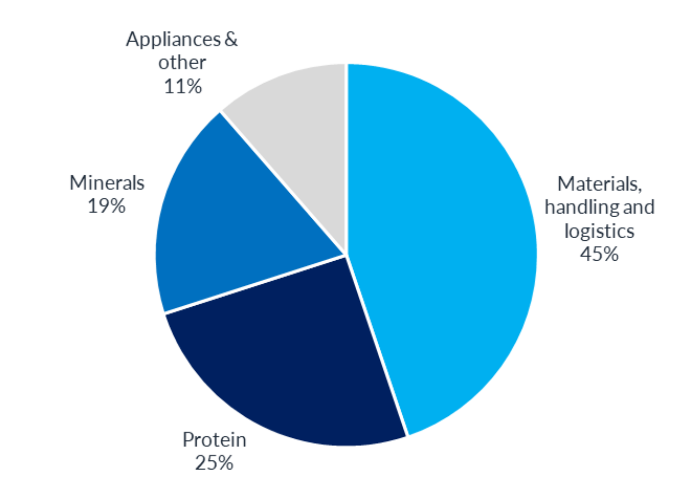
Source: Company, Forsyth Barr analysis

Figure 10. SCT—Free cash flow (NZ$m)



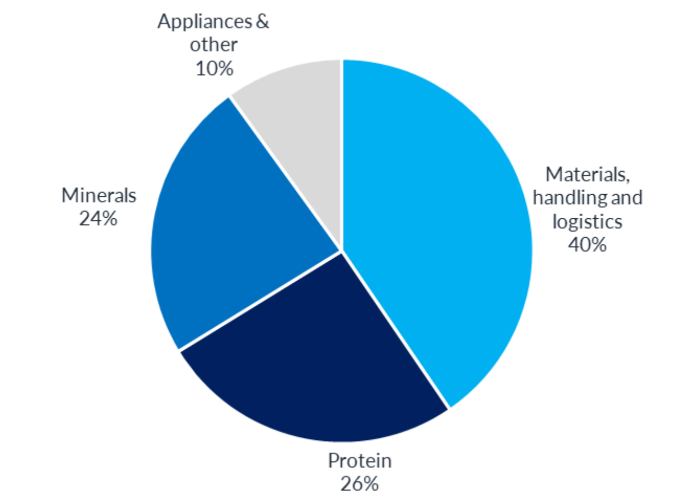
Source: Company, Forsyth Barr analysis

Figure 11. SCT—Revenue by segment (NZ$m FY25)



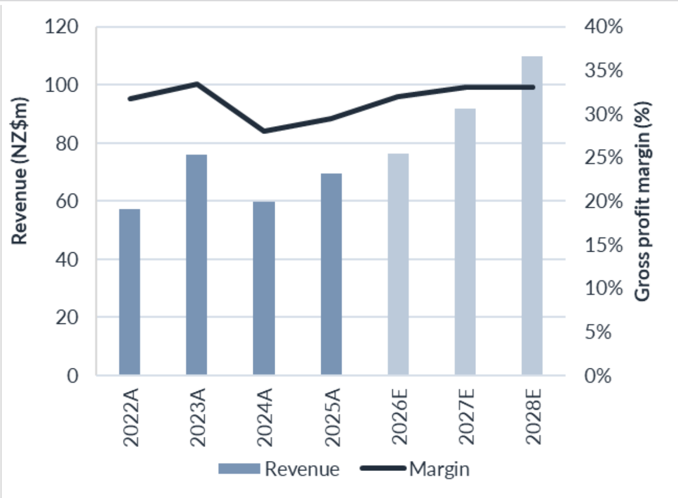
Source: Company, Forsyth Barr analysis

Figure 12. SCT—Gross margin by segment (NZ$m FY25)



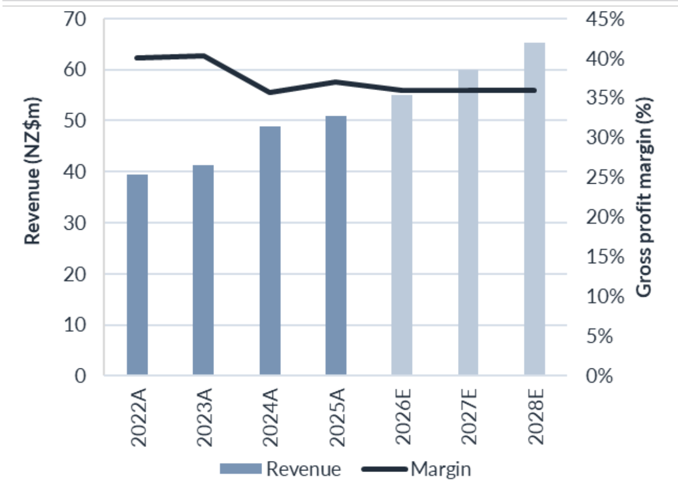
Source: Company, Forsyth Barr analysis

Figure 13. SCT—Protein revenue and margin



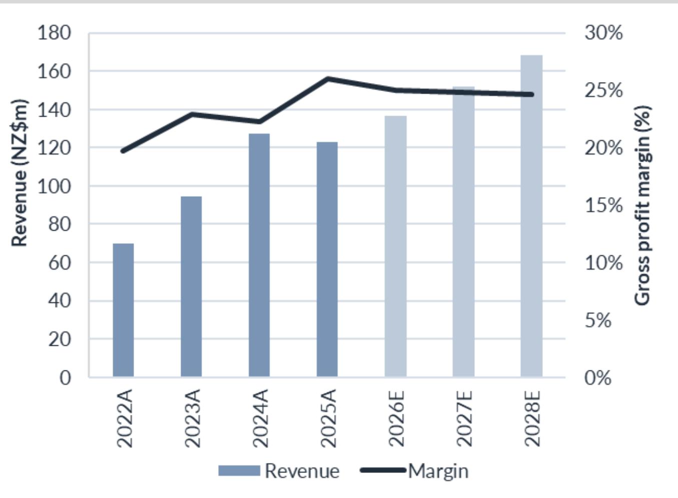
Source: Company, Forsyth Barr analysis

Figure 14. SCT—Mining revenue and margin



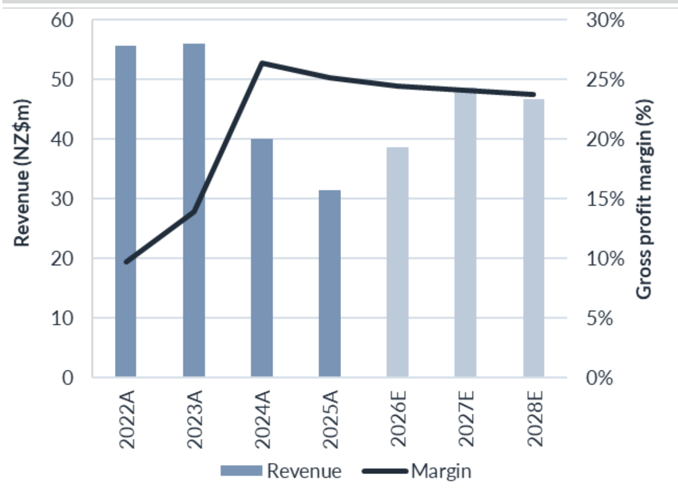
Source: Company, Forsyth Barr analysis

Figure 15. SCT—MHL revenue and margin



Source: Company, Forsyth Barr analysis

Figure 16. SCT—Appliances and other revenue and margin



Source: Company, Forsyth Barr analysis

Additional data

Figure 17. Share price performance

Source: LSEG, Forsyth Barr analysis

Figure 18. Substantial shareholders

Shareholder	Latest Holding
JBS Australia	53.4%
Oakwood Securities	6.7%
ACC	5.0%

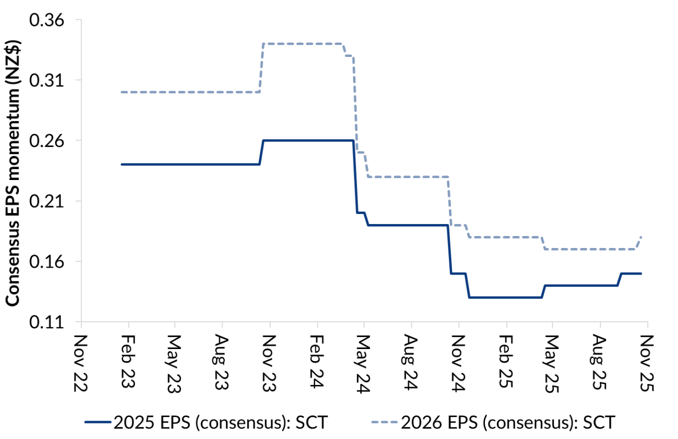
Source: NZX, Forsyth Barr analysis, NOTE: based on SPH notices only

Figure 19. International valuation comparisons using consensus data (one and two year forward)

Company	Code	Price	Mkt Cap	PE		EV/EBITDA		EV/EBIT		Cash Yld
			(m)	1yr	2yr	1yr	2yr	1yr	2yr	1yr
Scott Technology	**SCT NZ**	**NZ$3.09**	**NZ$257**	**16.3x**	**12.7x**	**8.8x**	**7.2x**	**12.3x**	**9.6x**	**3.3%**
Flsmidth & Co A/S	FLS DC	kr485.20	kr27,972	16.9x	15.7x	10.6x	9.8x	12.1x	11.5x	2.2%
Xrf Scientific	XRF AT	A$2.10	A$300	24.1x	21.6x	15.3x	13.8x	16.7x	14.9x	2.6%
Abb-Reg	ABBN SW	CHF58.98	CHF108,753	26.4x	24.4x	18.3x	17.0x	20.6x	19.2x	1.5%
Emerson Electric	EMR US	US$130.35	US$73,361	19.9x	18.2x	14.2x	13.3x	17.4x	16.0x	1.7%
Honeywell International	HON US	US$206.03	US$130,808	18.4x	17.0x	13.8x	12.9x	15.3x	14.4x	2.3%
John Bean Technologies	JBT US	US$131.80	US$6,850	18.7x	14.9x	10.8x	9.4x	13.2x	11.4x	0.3%
Omron	6645 JP	¥4406.00	¥908,715	20.1x	16.4x	9.4x	8.4x	14.6x	12.4x	2.4%
Rockwell Automation	ROK US	US$352.79	US$39,666	30.6x	27.2x	22.1x	20.3x	24.5x	22.0x	1.5%
Schneider Electric	SU FP	€248.25	€143,271	25.6x	22.6x	16.5x	14.9x	19.8x	17.6x	1.8%

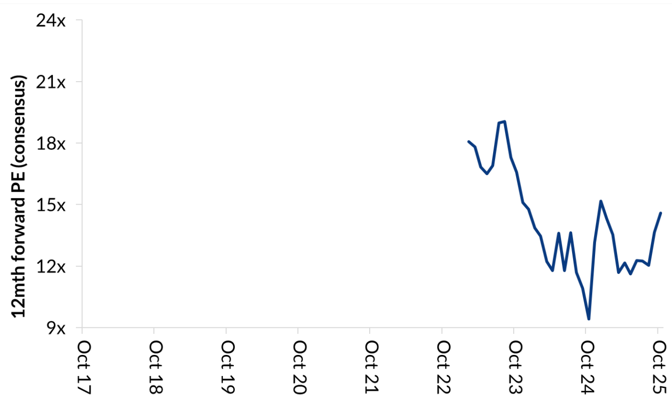
Source: Forsyth Barr analysis, Bloomberg, NOTE: all multiples based on Bloomberg consensus estimates, EV = market cap+net debt+lease liabilities+min interests-investments

Figure 20. Consensus EPS momentum (NZ$)



Source: Bloomber, Forsyth Barr analysis

Figure 21. Consensus one year forward PE (x)



Source: LSEG, Forsyth Barr analysis, NOTE: Data excluded when PE<0x or >75x

Disclosures

Important information about this publication

Forsyth Barr Limited ("**Forsyth Barr**") holds a licence issued by the Financial Markets Authority to provide financial advice services. In making this publication available, Forsyth Barr (and not any named analyst personally) is giving any financial advice it may contain. Some information about us and our financial advice services is publicly available. You can find that on our website at www.forsythbarr.co.nz/choosing-a-financial-advice-service Please note the limitations in relation to distribution generally, and in relation to recipients in Australia in particular, as set out under those headings below.

This publication has been commissioned by Scott Technology ("**Researched Entity**") and prepared and issued by Forsyth Barr in consideration of a fee payable by the Researched Entity. Forsyth Barr follows a research process (including through the Analyst certification below) designed to ensure that the recommendations and opinions in our research publications are not influenced by this arrangement and the other interests of Forsyth Barr and related parties disclosed below. However, entities may not be willing to continue to pay for research coverage that includes unfavourable views.

Any recommendations or opinions in this publication do not take into account your personal financial situation or investment goals, and may not be suitable for you. If you wish to receive personalised financial advice, please contact your Forsyth Barr Investment Adviser.

Past performance is not indicative of future performance. Estimates of future performance are based on assumptions that may not be realised. If provided, and unless otherwise stated, the closing price provided is that of the primary exchange for the issuer's securities or investments.

This publication has been prepared in good faith based on information obtained from sources believed to be reliable and accurate. However, that information has not been independently verified or investigated by Forsyth Barr. If there are material inaccuracies or omissions in the information it is likely that our recommendations or opinions would be different. Any analyses or valuations will also typically be based on numerous assumptions (such as the key WACC assumptions); different assumptions may yield materially different results.

Forsyth Barr does not undertake to keep current this publication; any opinions or recommendations may change without notice to you.

In giving financial advice, Forsyth Barr is bound by duties under the Financial Markets Conduct Act 2013 ("**FMCA**") to:

- exercise care, diligence, and skill,
- give priority to the client's interests, and
- when dealing with retail clients, comply with the Code of Professional Conduct for Financial Advice Services, which includes standards relating to competence, knowledge, skill, ethical behaviour, conduct, and client care.

There are likely to be fees, expenses, or other amounts payable in relation to acting on any recommendations or opinions in this publication. If you are Forsyth Barr client we refer you to the Advice Information Statement for your account for more information.

Analyst certification: The research analyst(s) primarily responsible for the preparation and content of this publication ("**Analysts**") are named on the first page of this publication. Each such Analyst certifies (other than in relation to content or views expressly attributed to another analyst) that (i) the views expressed in this publication accurately reflect their personal views about each issuer and financial product referenced; and (ii) no part of the Analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that Analyst in this publication.

Analyst holdings: The following Analyst(s) have a threshold interest in the financial products referred to in this publication: N/A.For these purposes, a threshold interest is defined as being a holder of more than $50,000 in value or 1% of the financial products on issue, whichever is the lesser.

Other disclosures: Forsyth Barr and its related companies (and their respective directors, officers, agents and employees) ("**Forsyth Barr Group**") may have long or short positions or otherwise have interests in the financial products referred to in this publication, and may be directors or officers of, and/or provide (or be intending to provide) corporate advisory or other services to, the issuer of those financial products (and may receive fees for so acting). Members of the Forsyth Barr Group may buy or sell financial products as principal or agent, and in doing so may undertake transactions that are not consistent with any recommendations contained in this publication. Other Forsyth Barr business units may hold views different from those in this publication; any such views will generally not be brought to your attention. Forsyth Barr confirms no inducement has been accepted from the issuer(s) that are the subject of this publication, whether pecuniary or otherwise, in connection with making any recommendation contained in this publication. In preparing this publication, non-financial assistance (for example, access to staff or information) may have been provided by the issuer(s) being researched.

Corporate advisory engagements:: Other than confidential engagements, Forsyth Barr has not within the past 12 months been engaged to provide corporate advisory services to the Researched Entity.

Complaints: Information about Forsyth Barr's complaints process and our dispute resolution process is available on our website – www.forsythbarr.co.nz.

Disclaimer: Where the FMCA applies, liability for the FMCA duties referred to above cannot by law be excluded. However to the maximum extent permitted by law, Forsyth Barr otherwise excludes and disclaims any liability (including in negligence) for any loss which may be incurred by any person acting or relying upon any information, analysis, opinion or recommendation in this publication. The information contained within this publication is published solely for information purposes and is not a solicitation or offer to buy or sell any financial instrument or participate in any trading or investment strategy.

Distribution: This publication is not intended to be distributed or made available to any person in any jurisdiction where doing so would constitute a breach of any applicable laws or regulations or would subject Forsyth Barr to any registration or licensing requirement within such jurisdiction.

Recipients in Australia: This publication is only available to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001 (Cth) ("**wholesale clients**"). In no circumstances may this publication be made available to a "retail client" within the meaning of section 761G. Further, this publication is only available on a limited basis to authorised recipients in Australia. Forsyth Barr is a New Zealand company operating in New Zealand that is regulated by the Financial Markets Authority of New Zealand and NZX. This publication has been prepared in New Zealand in accordance with applicable New Zealand laws, which may differ from Australian laws. Forsyth Barr does not hold an Australian financial services licence. This publication may refer to a securities offer or proposed offer which is not available to investors in Australia, or is only available on a limited basis, such as to professional investors or others who do not require prospectus disclosure under Part 6D.2 of the Corporations Act 2001 (Cth) and are wholesale clients.